



TOYA S.A.

Financial statements for the financial year ended
31 December 2019



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Statement of financial position

		31 December 2019	31 December 2018
ASSETS	Note		
Non-current assets			
Property, plant and equipment	7	15,256	19,001
Intangible assets	8	2,848	2,605
Right-of-use assets	Błąd! Nie można odnaleźć źródła odwołania.	8,595	-
Investments in subsidiaries	10	52,984	22,631
Prepaid expenses	Błąd! Nie można odnaleźć źródła odwołania.	-	215
Deferred income tax assets	31	1,492	1,301
		81,175	45,753
Current assets			
Inventory	12	197,585	194,506
Trade and other receivables and deferred expenses and prepaid expenses	13	49,611	47,580
Cash and cash equivalents	Błąd! Nie można odnaleźć źródła odwołania.	586	1,943
		247,782	244,029
Total assets		328,957	289,782
EQUITY AND LIABILITIES			
Equity			
Share capital	15	7,504	7,504
Share premium		35,677	35,677
Reserve capital	Błąd! Nie można odnaleźć źródła odwołania.	16,034	329
Other comprehensive		(147)	(47)
Retain earnings	Błąd! Nie można odnaleźć źródła odwołania.	150,144	125,764
		209,212	169,227
Long-term liabilities			
Liabilities due to purchase of shares	18	11,747	-
Lease liabilities	Błąd! Nie można odnaleźć źródła odwołania.	5,507	2,421
Liabilities from employee benefits	22	520	402
Other long-term liabilities	19	38	-

Notes constitute an integral part of these financial statements

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		17,812	2,823
Short-term liabilities			
Trade and other payables	21	19,121	26,784
Liabilities from employee benefits	22	4,536	4,435
Liabilities due to purchase of shares	18	18,121	-
	Błąd! Nie można odnaleźć źródła.		
Liabilities from loans	Błąd! Nie można odnaleźć źródła.	54,705	82,045
	Błąd! Nie można odnaleźć źródła.		
Lease liabilities	Błąd! Nie można odnaleźć źródła.	2,693	807
Liabilities from current income tax		1,857	2,804
	Błąd! Nie można odnaleźć źródła.		
Provisions	Błąd! Nie można odnaleźć źródła.	900	857
		101,933	117,732
Total liabilities		119,745	120,555
Total equity and liabilities		328,957	289,782

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Statement of profit or loss and other comprehensive income

	Note	12 months ended 31 December	
		2019	2018
Revenue from sales of goods	25, 26	356,783	311,633
Cost of goods sold	27	(241,498)	(207,311)
Gross profit		115,285	104,322
Selling costs	27	(49,375)	(41,132)
Administrative expenses	27	(15,218)	(15,235)
Other operating revenue	29	1,469	2,203
Other operating expenses	29	(296)	(394)
Operating profit		51,865	49,764
Financial revenue	30	3	1
Financial expenses	30	(2,105)	(1,022)
Profit before tax		49,763	48,743
Income tax	31	(9,678)	(9,497)
Net profit		40,085	39,246
<i>Items that cannot be transferred to profit or loss</i>			
Actuarial gains or losses		(124)	(56)
Income tax on other comprehensive income			10
Other net comprehensive income		(100)	(46)
Net comprehensive income for the financial year		39,985	39,200
Net profit for the period attributable to shareholders of the Company		40,085	39,246
Comprehensive income for the period attributable to shareholders of the Company		39,985	39,200
Basic/diluted earnings per share (PLN)	32	0.53	0.52

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Statement of changes in equity

	Share capital	Share premium	Own shares	Reserve capital	Other comprehensive income	Retained earnings	Total equity
As at 1 January 2019	7,504	35,677	-	329	(47)	125,764	169,227
<i>Total comprehensive income</i>							
Net profit	-	-	-	-	-	40,085	40,085
<i>Other comprehensive income</i>							
Actuarial gains or losses	-	-	-	-	(124)	-	(124)
Income tax on other comprehensive income	-	-	-	-	24	-	24
Total other comprehensive income	-	-	-	-	(100)	-	(100)
Total comprehensive income	-	-	-	-	(100)	40,085	39,985
Transactions with owners							
Creation of reserve capital for the purchase of own shares	-	-	-	15,705	-	(15,705)	-
Transactions with owners	-	-	-	15,705	-	(15,705)	-
As at 31 December 2019	7,504	35,677	-	16,034	(147)	150,144	209,212
As at 1 January 2018	7,833	35,677	(29,433)	26	(1)	151,230	165,332
Adjustment resulting from adoption of IFRS 9 (including tax effect)	-	-	-	-	-	(35)	(35)
As at January 2018 (restated)	7,833	35,677	(29,433)	26	(1)	151,195	165,297
<i>Comprehensive income</i>							
Profit or loss	-	-	-	-	-	39,246	39,246
<i>Other comprehensive income</i>							
Actuarial gains or losses	-	-	-	-	(56)	-	(56)
Income tax on other comprehensive income	-	-	-	-	10	-	10
Total other comprehensive income	-	-	-	-	(46)	-	(46)
Total comprehensive income	-	-	-	-	(46)	39,246	39,200
Transactions with owners							
Settlement of unused reserve capital for the buyback of own shares	-	-	-	(26)	-	26	-
Redemption of own shares	(329)	-	29,433	329	-	(29,433)	-
Payment of dividend	-	-	-	-	-	(35,270)	(35,270)
Total transactions with owners	(329)	-	29,433	303	-	(64,677)	(35,270)
As at 31 December 2018	7,504	35,677	-	329	(47)	125,764	169,227

Notes constitute an integral part of these financial statements

Cash flow statement

	Note	12 months ended 31 December	
		2019	2018
Cash flows from operating activities			
Profit before tax		49,763	48,743
Adjustments for:			
Amortisation and depreciation	27	4,916	2,530
Net interest	30	2,064	1,021
Profit/Loss on investing activities	29	(3)	149
Foreign exchange gains/losses		(524)	(1)
Costs of the financial guarantee provided		38	
Changes in balance sheet items:			
Change in trade and other receivables and prepaid expenses	Błąd! Nie można odnaleźć źródła odwołań.	(2,034)	(3,124)
Change in inventories	Błąd! Nie można odnaleźć źródła odwołań.	(3,079)	(57,059)
Change in provisions	Błąd! Nie można odnaleźć źródła odwołań.	43	491
Change in trade and other payables	Błąd! Nie można odnaleźć źródła odwołań.	(6,642)	4,352
Change in employee benefit liabilities	Błąd! Nie można odnaleźć źródła odwołań.	95	200
Income tax paid		(10,792)	(10,348)
Net cash from operating activities		33,845	(13,046)
Cash flows from investing activities			
Sale of property, plant and equipment		4	42
Purchase of property, plant and equipment and intangible assets		(2,414)	(2,246)
Interest received		3	1
Net cash from investing activities		(2,407)	(2,203)
Cash flows from financing activities			
Proceeds from loans	Błąd! Nie można odnaleźć źródła odwołań.	17,803	53,515
Repayments of loans	Błąd! Nie można odnaleźć źródła odwołań.	(45,117)	-
Repayment of lease liabilities	Błąd! Nie można odnaleźć źródła odwołań.	(3,426)	(859)

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	odnaleźć źródła odwołania. Błąd! Nie można odnaleźć źródła odwołania. Błąd! Nie można odnaleźć źródła odwołania.		
Interest paid on loans		(1,683)	(897)
Interests paid on leases		(369)	(84)
Dividends paid		-	(35,270)
Net cash from financing activities		(32,792)	16,405
Change in net cash		(1,354)	1,156
	Błąd! Nie można odnaleźć źródła odwołania.		
Cash and cash equivalents at the beginning of the period		1,943	786
Exchange gains/(losses) on measurement of cash and cash equivalents		(3)	1
Cash and cash equivalents at the end of the period	Błąd! Nie można odnaleźć źródła odwołania.	586	1,943

Notes constitute an integral part of these financial statements

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Accounting policy and other explanatory notes

1. General information

TOYA S.A. (hereinafter referred to as the "Company") is a joint-stock company, established on the basis of the Commercial Companies Code. The Company has its registered office in Wrocław at ul. Sołtysowicka 13/15.

The Company is a successor of the civil law partnership "TOYA IMPORT-EKSPORT" with its registered office in Wrocław, whose partners, given the scale of the business and its rapid development, resolved to transfer the business in 1999 to a newly established joint-stock company TOYA S.A. with its registered office in Wrocław.

The Company was incorporated by virtue of a Notarial Deed of 17 November 1999 drawn up by Notary Public Jolanta Ołpińska in the Notarial Office in Wrocław (Rep. A No 5945/99). Next, pursuant to a court decision of 3 December 1999, the Company was entered in the Commercial RHB Register maintained by the District Court for Wrocław-Fabryczna, 6th Commercial Division, under entry No RHB 9053. By virtue of a decision of 5 December 2001, the District Court for Wrocław-Fabryczna, 6th Commercial Division of the National Court Register, entered the Company into the Register of Entrepreneurs under entry No. KRS 000066712.

As at 31 December 2019, TOYA S.A. operates one branch – in Nadarzyn.

The Company's Statistical Identification Number (REGON) is 932093253, the Nadarzyn Branch has been assigned the Statistical Identification Number (REGON): 932093253-00031.

The core business activities of TOYA S.A. include import and distribution of industrial goods, including primarily hand and power tools for professional and DIY use. The Company distributes goods manufactured and supplied mainly by companies located in China. For many years, the Company has been implementing its strategy of expanding into international markets. It focuses primarily on Central, Southern, and Eastern Europe (Romania, Hungary, Czech Republic, Germany, the Balkan States, Russia, Lithuania, Ukraine, Belarus, Moldova). Moreover, in 2003 a subsidiary, TOYA Romania S.A., was established, whose business includes sales of hand and power tools in Romania. This company offers the same products and brands as those offered by the Company in Poland. In 2008, the company Yato Tools (Shanghai) Co. Ltd., located in China, was established. The entity deals in the distribution of YATO brand tools and power tools in China and in certain other foreign markets not supported by TOYA S.A. In 2019, the company Yato Tools (Jiaxing) Co. Ltd. was founded, with its registered office in Baibu Town, China, which main business is commercial activity.

Duration of the Company is unlimited.

Toya S.A. is the parent company of the TOYA S.A. Capital Group.

In the period from 1 January 2019 to 31 December 2019 and as of the date of approval of these financial statements, the Management Board of the Company composed of the following members:

- Grzegorz Pinkosz President of the Management Board;
- Maciej Lubnauer Vice-President of the Management Board.

In the period from 1 January 2019 to 31 December 2019, the Supervisory Board of the Company was composed of the following members:

- Piotr Mondalski President of the Supervisory Board;
- Jan Szmidt Vice-President of the Supervisory Board;
- Dariusz Górka Member of the Supervisory Board;
- Michał Kobus Member of the Supervisory Board;
- Grzegorz Maciąg Member of the Supervisory Board;
- Wojciech Bartłomiej Papierak Member of the Supervisory Board;
- Beata Szmidt Member of the Supervisory Board.

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These financial statements of the Company cover the year ended on 31 December 2019 and provide comparative data with regard to the year ended 31 December 2018 and as of 31 December 2018.

These financial statements of the Company for the year ended 31 December 2019 were approved for publication by the Management Board on 26 March 2020.

The Company has also prepared the consolidated financial statements for the year ended 31 December 2019, which were approved for publication by the Management Board on 26 March 2020.

2. Summary of significant accounting policies

The most significant accounting principles applied for the drawing up of these financial statements have been presented below. Those principles were applied in all periods presented in a continuous way, unless stated otherwise.

2.1 Basis of preparation and change in accounting policies

These financial statements of the Company for the financial year ended 31 December 2019 have been prepared in accordance with the International Financial Reporting Standards ("IFRS") and interpretations issued by the International Accounting Standards Board, as adopted by the European Union ("EU").

These financial statements have been prepared in accordance with IFRS and Interpretations of the International Financial Reporting Interpretations Committee ("IFRIC") which were issued and in effect as at the reporting date, i.e. 31 December 2019.

The policies described below have been consistently applied to all the periods presented, except for changes resulting from the application of new or amended IFRS from 1 January 2019, which were described below.

These financial statements have been prepared in accordance with the historical cost convention.

The preparation of financial statements in conformity with IFRS requires use of significant accounting estimates. It also requires the Management Board to exercise judgement in the process of applying the accounting policies adopted by the Company. The areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are material from the point of view of the financial statements are disclosed in note 4.

Going concern

These financial statements have been prepared on the assumption that the Company will continue as going concerns in the foreseeable future. The situation associated with the COVID-19 pandemic in Poland, Europe and other regions of the world may affect the development of the Company's operations and its financial results in the near future, may limit or even prevent its intensive development. As at the date of approval of these financial statements, the Company carries out sales in accordance with the orders placed, and the level of inventory and stable financial condition ensure the continuity of operations, therefore no facts or circumstances are known that would indicate any threat to the Company continuing as going concerns.

2.2 Effect of new standards and interpretations on the Company's financial statements

These financial statements have been prepared on the basis of the EU's IFRS issued and effective as at the reporting date, i.e. 31 December 2019.

The EU IFRS comprise all International Accounting Standards, International Financial Reporting Standards and related Interpretations, excluding Standards and Interpretations awaiting endorsement by the European Union.

a) New standards, interpretations and amendments to existing standards effective in 2019

- **IFRS 16 „Leases”**

IFRS 16 “Leases” is effective for annual periods starting on or after 1 January 2019.

The Company has adopted IFRS 16 from 1 January 2019. The new accounting principles are described in section 2.3.

- **IFRIC 23: Uncertainty over Income Tax Treatments**

IFRIC 23 clarifies the rules for recognition and measurements under IAS 12, when there is uncertainty over income tax treatments. It does not apply to taxes or fees that do not fall within the scope of IAS 12, nor does it cover interest and penalty requirements related to the uncertain recognition of income tax. The interpretation in particular addresses:

- whether the entity should consider uncertain tax treatments separately;
- the assumptions the entity makes about the examination of tax treatments by taxation authorities;
- how the entity determines taxable profit (tax strategy), tax bases, unused tax losses, unused tax credits and tax rates;
- how the entity considers changes in facts and circumstances.

An entity must determine whether it considers each uncertain tax treatment separately or in combination with one or more other uncertain tax treatment. An approach should be followed which better provides for resolution of uncertainty. Interpretation does not have a material impact on the financial statements of the Company.

- **Amendments to IFRS 9: Prepayment Features with Negative Compensation**

In accordance with IFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows include only principal repayments and interest on the outstanding principal (SPPI criterion) and the instrument is held under appropriate business model for this classification. Amendments to IFRS 9 specify that the financial asset meets the SPPI criterion regardless of the event or circumstance that causes early termination of the contract and regardless of which party pays or receives reasonable compensation for early termination.

The amendments do not have a material impact on the financial statements of the Company.

- **Amendments to IAS 19: Plan amendments, curtailments and settlements**

The amendments to IAS 19 specify that in the event of a change, restriction or settlement of the program during the annual reporting period, the entity is required to determine the current cost of the service for the remainder of the period after the change, reduction or settlement of the program, using actuarial assumptions used to re-measure the liability (an asset) net of defined benefits, reflecting the benefits of the plan and plan assets after the event. An entity is also required to determine net interest for the remainder of the period following a change, reduction or settlement of the plan using a defined net benefit obligation (asset) reflecting the benefits of the plan and plan assets after that event and the discount rate used for re-measurement net liability (asset) for defined benefits.

The amendments do not have a material impact on the financial statements of the Company.

- **Amendments to IAS 28: Investments in Associates and Joint Ventures**

The amendments specify that the entity applies IFRS 9 to long-term interests in an associate or joint venture to which the equity method does not apply, but as a rule forms part of the entity's net investment in the associate or joint venture (long-term investments). This explanation is important because it suggests that the expected credit loss model in IFRS 9 applies to such long-term investments.

The amendments also specify that when applying IFRS 9, an entity does not take into account losses of an associate or joint venture or any losses due to impairment of net investment in an associate or joint venture that result from the application of IAS 28 *Investments in associates*.

The amendments do not have a material impact on the financial statements of the Company.

- **Annual Improvements to IFRSs 2015-2017**

- i. **IFRS 3: Business combinations**

The amendments clarify that when an entity gains control over an entity that is a joint operation, it applies the requirements for the business combination in stages, including the re-measurement of previously owned interests in the joint operation at fair value. In this way, the acquirer re-measures all previously held interests in the joint operation.

These changes do not have a significant impact on the financial statements of the Company.

- ii. **IFRS 11: Joint arrangements**

The amendments specify that a party that participates in a joint arrangement, but does not exercise joint control over it, may obtain joint control over the joint arrangement in which the operation of the joint arrangement constitutes a business, as defined in IFRS 3. In such cases, previously held interests in the joint arrangements are not subject to re-valuation.

These changes do not have a significant impact on the financial statements of the Company.

- iii. **IAS 12: Income taxes**

The amendments specify that the tax consequences of dividend payments are more directly related to past transactions or events, that led to distributable profits, than to payments to owners. Therefore, the entity recognizes the tax consequences of dividend payments in profit or loss, other comprehensive income or equity, depending on where the entity recognized these past transactions or events.

These changes do not have a significant impact on the financial statements of the Company.

- iv. **IAS 23: Borrowing costs**

The amendments specify that the entity treats all loans, originally contracted to produce a qualifying asset, as part of general loans when, in principle, all the activities necessary to prepare the asset for its intended use or sale are completed.

These changes do not have a significant impact on the financial statements of the Company.

b) New standards, interpretations and amendments, which are not yet effective and have not been applied early by the Company

In these consolidated financial statements, the Company decided not to apply in advance the published standards, interpretations and amendments listed below, before their effective date:

- **IFRS 14: Regulatory deferral accounts** (published on 30 January 2014) - in accordance with the decision of the European Commission, the process of approving the initial version of the standard will not be initiated before the final version of the standard appears - until the date of approval of these financial statements, the standard has not yet been approved by the EU - applicable for annual periods beginning on or after 1 January 2016;
- **Amendments to IFRS 10 and IAS 28 concerning sale or contribution of assets between an investor and its associates or joint ventures** (published on 11 September 2014) - work leading to the approval of these amendments has been postponed by the EU for an indefinite period - the date of entry into force has been postponed by the IASB for an indefinite period;
- **IFRS 17: Insurance contracts** (published on 18 May 2017) - until the date of approval of these financial statements, not approved by the EU - applicable to annual periods beginning on or after 1 January 2021;
- **Amendments to reference to the Conceptual Framework included in the International Financial Reporting Standards** (published on 29 March 2018) - applicable to annual periods beginning on or after 1 January 2020;
- **Amendments to IFRS 3: Business combinations** (published on 22 October 2018) - until the date of approval of these financial statements, not approved by the EU - applicable to annual periods beginning on or after 1 January 2020;
- **Amendments to IAS 1 and IAS 8: Definition of materiality** (published on 31 October 2018) - applicable to annual periods beginning on or after 1 January 2020;
- **Amendments to IFRS 9, IAS 39 and IFRS 7: Reform of interest rate benchmarks** (published on 26 September 2019) - applicable to annual periods beginning on or after 1 January 2020;
- **Amendments to IAS 1 Presentation of Financial Statements: Classification of liabilities as current or non-current** (published on 23 January 2020) - until the date of approval of these financial statements, not approved by the EU - applicable to annual periods beginning on or after 1 January 2022.

As at the date of drawing up of these financial statements, The Management Board has not yet completed works on the assessment of the impact of introducing the above standards and amendments to standards on the accounting principles (policy) applied by the Company in relation to the Company's operations or its financial results.

As at the date of approval of these financial statements for publication, the Management Board does not expect the introduction of other standards and amendments to standards to have a significant impact on the accounting principles (policy) applied by the Company.

2.3 Changes in the accounting policies

Accounting policies applied are consistent with the accounting principles used in preparation of the financial statements for the financial year ended 31 December 2018, with the exception of impact of adoption of new and revised standards, described in note 2.2. New accounting principles applied from 1 January 2019 are summarized below.

2.3.1 Leasing – adoption of IFRS 16

In January 2016, the International Accounting Standards Board issued the International Financial Reporting Standard 16 Leases ("IFRS 16"), which replaced IAS 17 *Leases*, IFRIC 4 *Determining whether an arrangement contains a lease*, SIC 15 *Operating leases – Incentives* and SIC 27 *Evaluating the substance of transactions in the legal form of a lease*. IFRS 16 sets out principles for recognition, measurement, presentation and disclosure of lease.

IFRS 16 introduces a uniform accounting model for lessees and requires that the lessee recognizes the assets and liabilities arising from each lease with a period exceeding 12 months, unless the underlying asset is of low value. At the commencement date, the lessee recognizes a right-of-use asset and a lease liability that reflects its obligation to make lease payments.

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The lessee recognizes depreciation of the right-of-use asset and interest on the lease liability separately.

The lessee remeasures the lease liability after the occurrence of certain events (e.g. changes with respect to the lease period, changes in future lease payments resulting from a change in the index or the rate used to determine these charges). As a rule, lessee recognizes revaluation of lease liability as an adjustment to the right-of-use asset.

The Company uses the following assets under lease agreements: land (perpetual usufruct right), warehouse and office space, IT equipment, forklift and cars. Before adopting IFRS 16, the Company classified each of the leases (as a lessee), as at the date of the beginning of the lease period, as finance or operating leases. Leasing was classified as financial if substantially all the risks and rewards of ownership of the leased asset were transferred to the Company. Otherwise, the lease was classified as operational lease. Financial leasing was capitalized at the fair value of the subject of the leasing, determined as at the beginning of the leasing period, or in amounts equal to the current value of the minimum lease payment, if it was lower than the fair value. Lease payments were divided between interest (recognized as financial expenses) and reduction of leasing liability. In operating lease agreements, the subject of the contract was not capitalized, and lease payments were recognized as rental expenses in the profit and loss account, using the straight-line method, throughout the lease period.

After adopting IFRS 16, the Company applied one approach to recognition and measurement for all lease contracts in which the Company is a lessee, except for short-term lease and lease of low-value assets. The Company has recognized lease liabilities and right-of-use the underlying asset.

The Company has implemented IFRS 16 using a modified retrospective method, i.e. with the accumulated effect of the first application of the standard recognized on the date of first application. The Company decided to use a practical solution that allows the standard to be applied only to contracts that on the date of first application were identified as lease contracts, in accordance with IAS 17. The Company also decided to take advantage of exemptions from the recognition of lease contracts for which lease period at the start date was 12 months or less and which do not include the purchase option ("short-term lease") and lease contracts for which the underlying asset is of low value (" low-value assets "). In addition, the Company took advantage of the following acceptable practical solutions for leases previously classified as operating leases, in accordance with IAS 17:

- the Company applied one discount rate for the portfolio of lease contracts with similar features;
- the Company applied a simplified approach in relation to lease contracts, for which lease period ends 12 months after the date of first application, resulting in recognizing these leases in accordance with the requirements for short-term lease contracts and presenting the costs related thereto in disclosure covering costs incurred in relation to short-term lease contracts.

As a result of the implementation of IFRS 16, the Company recognized right-of-use assets at a value equal to the lease liabilities, adjusted by the amounts of all prepayments or accrued fees related to these lease contracts, included in the statement of financial position (in the amounts disclosed in note 2.3.2) directly before the date of first application. The weighted average discount rate used at the time of the first application of the standard was 3.83%.

From 1 January 2019, the Company applies accounting policies described in Note 2.9.

2.3.2 Impact of applying the new standards

Impact of first-time adoption of IFRS 16 as of 1 January 2019 has been presented below:

		1 January 2019 restated	Adjustments resulting from adoption of IFRS 16	31 December 2018 published
ASSETS	adjustments			
Non-current assets				
Property, plant and equipment	(b)	15,152	(3,849)	19,001
Intangible assets		2,605	-	2,605
Right-of-use assets	(a), (b)	11,443	11,443	-
Investments in subsidiaries		22,631	-	22,631
Trade and other receivables		-	(215)	215
Deferred income tax assets		1,301	-	1,301
		53,132	7,379	45,753
Current assets				
Inventory		194,506	-	194,506
Trade and other receivables and deferred expenses	(a)	47,577	(3)	47,580
Cash and cash equivalents		1,943	-	1,943
		244,026	(3)	244,029
Total assets		297,158	7,376	289,782
EQUITY AND LIABILITIES				
		1 January 2019 restated	Adjustments resulting from adoption of IFRS 16	31 December 2018 published
Equity				
Share capital		7,504	-	7,504
Share premium		35,677	-	35,677
Reserve capital		329	-	329
Other comprehensive income		(47)	-	(47)
Retained earnings		125,764	-	125,764
		169,227	-	169,227
Long-term liabilities				
Lease liabilities	(a)	8,409	5,988	2,421
Liabilities from employee benefits		402	-	402
		8,811	5,988	2,823
Short-term liabilities				
Trade and other payables	(a)	25,763	(1,021)	26,784
Liabilities from employee benefits		4,435	-	4,435
Liabilities from loans		82,045	-	82,045
Lease liabilities	(a)	3,216	2,409	807
Liabilities from current income tax		2,804	-	2,804
Provisions		857	-	857
		119,120	1,388	117,732
Total liabilities		127,931	7,376	120,555
Total equity and liabilities		297,158	7,376	289,782

Adoption of IFRS 16 did not have any impact on the equity.

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Description of adjustments**(a) recognition of right-of-use assets and lease liabilities for contracts recognized as operating lease until 31 December 2018**

As a result of applying IFRS 16, the Company recognized the following assets which until 31 December 2018 were recognized as operating lease:

	Right-of-use assets	Lease liability
Perpetual usufruct right to land	1,903	1,685
Warehouse and office buildings	4,845	5,866
Vehicles	846	846
Total	7,594	8,397

The value of right-of-use assets in relation to perpetual usufruct of land was determined taking into account the amount paid for the purchase of this right, which as at 31 December 2018 amounted to PLN 218 thousand and was disclosed as long-term and short-term prepayments, under the item "Trade and other receivables and prepaid expenses".

The value of right-of-use assets in relation to warehouse buildings was determined taking into account the rebate (reduced rent period), which until 31 December 2018 was accounted for through accruals and deferred income and was included in the line item "trade and other short-term liabilities" and which as of that date amounted to PLN 1,021 thousand.

In addition, the names of the line item in the financial statements has changed - the name has been changed from 'finance lease liability' to 'lease liability'.

(b) reclassification of financial leases

As a result of applying IFRS 16, the Company reclassified assets with a net value of PLN 3,849 thousand, recognized up to 31 December 2018 as property, plant and equipment under finance lease agreements, to the new item 'right-of-use assets'.

The table below presents reconciliation of future lease payments disclosed in the financial statements for the financial year ended 31 December 2018, to the value of the lease liability recognized as at 1 January 2019:

	TOTAL
Future minimum lease payments under operating lease agreements as at 31 December 2018 (disclosed in accordance with IAS 17)	10,488
Adjustment due to the settlement of received rebates recognized as accrued expenses	1,022
Adjustment for the fee for perpetual usufruct recognized as prepaid expenses	219
Future lease payments under operating lease agreements as at 1 January 2019	11,729
Discount	(3,332)
Additional lease liability recognized as at 1 January 2019	8,397
Finance lease liabilities according to IAS 17 as at 31 December 2018	3,228
Lease liabilities as at 1 January 2019	11,625

2.4 Interests in subsidiaries

Interests in controlled entities are recognised at acquisition cost.

Investments in subsidiaries are tested for impairment whenever there is indication of impairment or indication that any previously recognised impairment loss is no longer required or has decreased.

2.5 Segment reporting

Information on operating segments is presented on the same basis as that used for internal reporting to the Company's Management Board which is responsible for the allocation of resources and assessment of the segments' results. Amounts presented in the internal reporting process are measured using the same policies as those followed in these financial statements prepared in accordance with the UE IFRS.

2.6 Valuation of items denominated in foreign currencies

Functional currency

Items contained in the Company's financial statements are measured in the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in the Polish zloty, which is the functional currency and the presentation currency of the Company.

Transactions and balances

Transactions expressed in foreign currencies are translated into the functional currency according to the exchange rate applicable on the transaction date. Any currency exchange gains or losses arising on settlement of such transactions or on accounting measurement of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Monetary assets and liabilities expressed in foreign currencies are translated as at the reporting period end date using the average market rate effective for the given currency for that date.

Non-monetary assets and liabilities carried at historical cost in a foreign currency are translated using the average market rate effective for the transaction date. Non-monetary items of the statement of financial position expressed in foreign currencies which are carried at fair values are translated using the average market exchange rate effective for the fair value measurement date.

2.7 Property, plant and equipment

Property, plant and equipment are stated at acquisition or production cost less accumulated depreciation and potential accumulated impairment.

The acquisition price includes the purchase price of an asset (i.e. the amount due to a seller, decreased by deductible taxes: VAT and excise duty), public charges (in the case of imports) and expenditure directly attributable to the acquisition of the asset and its adaptation for its intended use, including the costs of transport, loading and unloading. Rebates, discounts as well as other similar concessions and recoveries decrease the asset acquisition cost.

Production cost of a tangible fixed asset or a tangible fixed asset under construction includes all the expenses incurred by the entity during its construction, assembly, adaptation or improvement, incurred until the date on which the asset became available for use, including any non-deductible VAT and excise duties.

Any subsequent expenditure on replacement of parts of items of property, plant and equipment is capitalised if it can be measured reliably and it is probable that the Company will derive economic benefits associated with the replaced items. Repair and maintenance costs are charged to profit or loss as incurred.

Except for land and tangible non-current assets under construction, all items of property, plant and equipment are depreciated over their estimated useful lives using the straight-line method, taking into account the residual value, if material. The following groups are depreciated using the following depreciation rates:

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Buildings and structures	from 10 to 40 years
Plant and equipment	from 2 to 10 years
Vehicles	from 2 to 10 years
Other tangible fixed assets	from 2 to 10 years

Correctness of the applied useful lives, depreciation methods and residual values (except where insignificant) is reviewed by the Company on an annual basis. Any changes are presented as changes in accounting estimates and their effect is taken to profit or loss in the period when the estimate changes and in subsequent periods.

Significant components of property, plant and equipment are depreciated based on their estimated useful lives.

Any gains or losses on the disposal or liquidation of items of property, plant and equipment are determined as the difference between the revenue from the sale and the carrying amount of the items, and recognised in profit or loss.

Tangible fixed assets under construction are stated at cost or at the amount of the aggregate expenses directly associated with their production, less impairment. The cost of borrowings contracted to finance tangible fixed assets under construction increases their value.

2.8 Intangible assets

Intangible assets are stated at acquisition or production cost less accumulated amortisation and impairment.

Any subsequent expenditure on existing intangible assets is capitalised only when it increases the future economic benefits to be generated by the asset. Other expenditures are taken to profit or loss as incurred.

The period and method of amortisation of intangible assets are reviewed at the end of each financial year. Any changes are recognised as changes in accounting estimates and their effect is charged to profit or loss in the period in which the amortisation rates are changed and in subsequent periods.

Amortisation is calculated over the estimated useful life of intangible assets, using the straight line method. The amortisation rates applied to intangible assets are as follows:

Trademarks	from 5 to 10 years
Licences and software	from 1 to 20 years

2.9 Leases

2.9.1 Company as a lessee - accounting policy applied until 31 December 2018

Finance leases which transfer to the Company substantially all the risks and rewards incidental to ownership of the leased asset are recognised in the statement of financial position at commencement of the lease term at the lower of the fair value of the asset and the present value of the minimum lease payments. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability, in a way to produce a constant rate of interest on the remaining balance of the liability. The finance charge is recognised in profit or loss.

Tangible fixed assets used under finance lease agreements are depreciated over the shorter of their estimated useful life or the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments and subsequent lease instalments are recognised as expenses and charged to profit or loss over the lease term on a straight-line basis.

2.9.2 Company as a lessee - accounting policy applied from 1 January 2019

a) Right-of-use assets

The Company recognizes right-of-use assets on the lease commencement date (i.e. on the day when the underlying asset is available for use). Right-of-use assets are measured at cost, less total depreciation and impairment losses, adjusted for any revaluation of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred and any lease payments paid on or before the lease start date, less any incentives received. Unless the Company is sufficiently certain that it will obtain the ownership title to the leased asset at the end of the lease period, the recognized right-of-use assets are amortized using the straight-line method, over the shorter of the two periods: estimated useful life of the leased asset or lease period. Right-of-use assets are subject to impairment.

Right-of-use assets are presented in the statement of financial position as a separate line item.

b) Lease liability

At the lease commencement date, the Company measures the lease liabilities at the amount of the current value of the future lease payments, remaining to be paid on that date. Lease payment include fixed fees (essentially fixed lease payments) less any lease incentives due, variable fees that depend on the index or rate, and amounts expected to be paid under the guaranteed residual value. Lease payments include also the price of the call option (if it can be assumed with sufficient certainty that the Company will exercise it) and the payment of fines for termination of the lease (if the lease provides for the option of terminating the lease by the Company). Variable lease payments that do not depend on an index or rate are recognized as costs in the period in which the event or condition giving rise to the payment occurs.

When calculating the current value of future lease payments, the Company uses the lessee's marginal interest rate determined on the day the lease starts. After the start date, the amount of the lease liability is increased to reflect interest and reduced by the lease payments made. In addition, the carrying amount of lease liabilities is remeasured in the event of a change in the lease period or a change in the principal fixed lease payments.

c) Short-term lease and lease of low-value assets

The Company applies the exemption from recognizing short-term leases to its short-term lease contracts (i.e. contracts for which lease period is 12 months or less from the commencement date and does not contain purchase option). The Company also applies an exemption regarding the recognition of leases of low-value assets in relation to its low-value leases. Lease payments for short-term leases and leases of low-value assets are recognized as costs, using the straight-line method, over the duration of the lease contract.

2.10 Impairment on non-financial non-current assets

As at the end of each reporting period, the Company assesses whether there is any evidence that any of its non-financial non-current assets may be impaired. If the Company finds that there is such evidence, or if the Company is required to perform annual impairment tests (in the case of goodwill), the Company estimates the recoverable amount of the given asset or cash-generating unit to which the asset belongs.

The recoverable amount of an asset or cash-generating unit is equal to the higher of the asset's or cash-generating unit's fair value less costs to dispose or its value in use. The recoverable amount is determined for individual assets unless a given asset does not generate separate cash inflows largely independent from those generated by other assets or asset groups. If the carrying amount of an asset is higher than its recoverable amount, the asset is impaired and an impairment loss is recognised up to the established recoverable amount. The impairment loss is allocated in the following order: first, the carrying amount of goodwill is reduced, and then the carrying amounts of other assets of the cash-generating unit

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are reduced pro rata. Impairment losses related to assets are disclosed under the cost categories corresponding to the function of the asset with respect to which impairment has been identified.

As at the end of each reporting period, the Company assesses whether there is evidence that any impairment loss recognised in the previous periods with respect to a given asset or cash-generating unit is no longer necessary or should be reduced. If such evidence exists, the Company measures the recoverable amount of the given asset or cash-generating unit.

2.11 Borrowing costs

Borrowing costs that are directly attributable to acquisition or production of assets which take a substantial period of time to become available for their intended use, are capitalised (unless immaterial) as part of the cost of tangible non-current assets or intangible assets, as appropriate, until such assets become available for their intended use.

2.12 Financial assets

Upon initial recognition, financial assets are measured at fair value of the consideration given plus transaction costs, with the exception of financial assets at fair value through profit or loss in the case of which the transaction costs are charged to profit or loss. Purchases and sales of financial instruments are recognised as at the date of the transaction.

Financial assets are derecognised when the rights to receive cash flows from these assets have expired or have been transferred and substantially all risks and rewards incidental to ownership of such assets have been transferred. If there has been no transfer of substantially all the risks and rewards of the asset, the asset is derecognised when the Company loses control over the asset.

The Company classifies its financial assets to the following categories:

- a) measured at amortized cost;
- b) measured at fair value through profit or loss;
- c) measured at fair value through other comprehensive income;

The classification depends on the Company's business model objective for its financial assets as well as the characteristics of contractual cash flow from those instruments. For financial assets, reclassification is performed, if and only if the entity's business model objective for its financial assets has changed.

a) financial assets measured at amortized cost

Financial assets held to receive contractual cash flows, which include only repayment of principal amount and interest, are measured at amortised cost. The Company classifies trade receivables and cash and cash equivalents into this category of financial assets. Interest revenue (for receivables with a deadline for repayment of over one year) are determined using effective interest rate method and recognized as "financial income" in statement of profit or loss. Impairment losses on trade receivables are recognised in line with the accounting policy described in note 2.13 and are recognized in cost of sales.

As of 31 December 2019 and 2018 the Company did not held any assets qualified within the remaining two categories, i.e. (ii) measured at fair value through profit or loss, and (iii) measured at fair value through other comprehensive income.

2.13 Impairment of financial assets

The Company performs individual and group analysis of impairment of trade receivables.

Receivables are analysed individually when there is an objective evidence of impairment that may have a negative effect on the amount of future cash flows. Significant objective conditions include, for example, taking legal action against a debtor, serious financial problems of the debtor, significant overdue payments.

In the case of short-term trade receivables analysed in groups, which do not have a significant financing element, the Company applies the simplified approach required in IFRS 9 and measures impairment losses in the amount of credit losses expected throughout the lifetime of the receivable from its initial recognition. The Company utilizes provision matrix where a fixed provision rate applies depending on the number of days that a trade receivable is outstanding.

For the purpose of estimation of the expected credit losses, trade receivables are grouped on the basis of credit risk characteristics (separate groups were determined for certain distribution channels – receivables from export customers, network customers, wholesale customers and individual customers). Customers credit non-performance analysis was performed for the last 3 years, to determine the general non-performance ratios.

These ratios are determined for the following ranges:

- not yet due;
- past due under 30 days;
- past due from 30 to 60 days;
- past due from 60 to 90 days;
- past due over 90 days.

Historical data on receivables referred to court and written-down as well as information about share of amounts received in each time range indicated above, are used in determination of non-performance ratio for each time range. Other factors, such as insurance of receivable or expected impact of future events, are also taken into consideration.

Impairment write-down is estimated considering non-performance ratios, adjusted for expected impact of future events and based on balance of outstanding receivables as of the balance sheet date, for each of the time ranges indicated above.

2.14 Inventory

Inventory includes goods for resale and assets for expected returns.

Goods for resale are measured at the costs of acquisition not higher than net realisable value.

Net realisable value is equal to the estimated selling price of an item of inventory less any costs of completion and costs necessary to make the sale.

Inventory decrease is measured based on average prices, i.e. determined as weighted average prices of individual goods for resale.

The assets for expected returns, (i.e. value of goods which are expected to be returned by customers in accordance with the right provided to customers in the agreement or under the binding laws and regulations - please refer to revenue recognition policy in note 2.22) are estimated based on historical data, including ratio of returns from customers to revenue from sales for the period of last 3 years. Estimated value of these assets offsets the costs of goods sold.

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The amount of an impairment loss is calculated based on rotation of individual items of goods for resale and it depends on the ratio of inventory level and the quantity of goods sold over the last 12 months. Items for which inventory level exceeds sales expected for the 2-years period are written off, but the impairment write-off never amounts to 100%. Inventory impairment is recognised in relation to goods which are in the permanent offer of the Company due to the need to obtain reliable historical data in terms of actual data over a longer period of time. New products are excluded from the calculation of impairment loss, due to the period required to place the new product on the market and lack of sufficient historical data for further analysis.

Impairment losses on inventory are recognised in cost of sales.

2.15 Cash and cash equivalents

Cash and cash equivalents disclosed in the statement of financial position include cash at bank and in hand as well as highly liquid current financial assets whose original maturity does not exceed three months and which are readily convertible into specific cash amounts and subject to insignificant risk of fluctuation in fair value.

2.16 Equity

Equity is disclosed in the accounting records divided into categories, in accordance with the rules set forth in applicable laws and the provisions of the Company's Articles of Association.

The particular categories of equity are:

- share capital of the Company – stated at its par value as specified in the Company's Articles of Association and entered in the court register,
- share premium is stated in the proceeds from the issue of shares in the amount exceeding the par value of shares, less transactions costs associated with the public share issue,
- own shares are stated at purchase price and presented in equity with a negative sign,
- reserve capital for buyback of own shares is created based on the resolution of General Shareholders' Meeting,
- other comprehensive income includes foreign operations currency translation differences and actuarial profits and losses arising from the actuarial valuation of provisions for pensions and related benefits,
- retained earnings – comprising profit/(loss) distributions, undistributed profit/(loss), and net profit/(loss) for the reporting period to which given financial statements relate.

Transaction cost related to the public share issue is taken to equity and reduces the share premium account as at the share issue date. Transaction cost related to the purchase of own shares reduces the amount of reserve capital created for this purpose by General Shareholders Meeting.

2.17 Bank loan liabilities

Bank loans are initially recognised at fair value less transaction cost. Following initial recognition, bank loans are measured at amortized cost, using the effective interest method.

2.18 Trade and other payables

Trade payables are initially recognised at fair value, and subsequently, where the discount effect is material, they are measured at amortised cost using the effective interest method.

Other liabilities include liabilities arising from returns of goods from customers (in accordance with the right provided to customers in the agreement or under the existing laws and regulations - please refer to revenue recognition policy in note 2.22). Value of these liabilities is estimated based on historical data, including ratio of returns from customers to revenue from sales for the period of last 3 years. At the same time, the Company recognizes in inventories the asset for goods which the customers are expected to return, with the offsetting entry to cost of goods sold (see note **Błąd! Nie można odnaleźć źródła odwołania.**).

According to the regulations of European Parliament and other laws in force, i.e. EU Waste Electrical and Electronic Equipment Act, the Company, as an operator that places electrical and electronic equipment, batteries, containers and products such as oils and tires on the market, and under the Extended Producer Responsibility, is responsible for the products until the end of its life (i.e. waste creation). Due to the fact that under existing Polish regulations the Company is required, among others, to ensure minimum recycling efficiency levels and recover waste from manufactured products, the Company fulfils these obligations through an agreement concluded with a Recovery Organization. Costs associated with this agreement are accrued over the whole year and settled at the end of financial year, upon receiving of the final invoice.

2.19 Current and deferred income tax

Mandatory decreases of profit include current and deferred income tax.

Current tax

Current tax expense is calculated based on the taxable profit for the given reporting period. Tax expense is calculated based on tax rates applicable during the fiscal year in question.

Deferred tax

Deferred tax assets and liabilities are determined based on temporary differences between the accounting and tax values of assets and liabilities.

Deferred tax assets are recognised only if it is probable that the Company will have future taxable profits allowing for utilisation of the temporary differences and deduction of the tax losses. Deferred tax assets are determined as the amount of income tax recoverable in the future in respect of deductible temporary differences which will reduce future income tax base and any deductible tax loss, determined in accordance with the prudence principle.

The amount of deferred tax assets and liabilities is determined using income tax rates which will be effective when a deferred tax asset is utilised or a deferred tax liability arises.

Deferred tax assets and liabilities have been offset at the level of individual entity level, as at this level the criteria of IAS 12 "Income taxes" with respect to offsetting deferred tax assets against deferred tax liabilities were met.

A deferred tax liability is recognised for temporary differences associated with investments in subsidiaries and jointly-controlled entities, except where the Company controls the reversal of such temporary differences and it is probable that such differences will not reverse in the foreseeable future.

2.20 Liabilities from employee benefits

Post-employment benefit plan – the defined contribution plan

The Company participates in the national post-employment benefit plan by paying an appropriate percentage of an employee's gross pay as a contribution to the Social Insurance Institution (ZUS). This plan is a defined contribution plan. The contributions are expensed as paid.

From 2019, the Company participates also in the Employee Capital Plans program by paying the appropriate percentage of gross pay as a contribution. This program is a defined contribution program and the contributions paid are recognized as an expense when incurred.

Post-employment benefit plan - the defined benefit plan (retirement severance pays) and other benefits

In accordance with the Labour Code and applicable remuneration systems and rules, employees of the Company are entitled to death benefits and retirement severance pays. Death benefits are one-off benefits paid to the family of an employee, following the employee's death. Retirement severance pays are one-off benefits paid when an employee retires. The plan is fully financed by the Company. The amount of a retirement severance pay or death benefit depends on the length of employment and average remuneration of a given employee. The Company accrues for future retirement severance pay and death benefit obligations in order to attribute costs to the periods to which they relate.

The present value of such obligations is determined by an independent actuary using the projected unit credit method. Accrued liabilities are equal to the discounted future payments, taking into account the employee turnover, and relate to the period until the end of the reporting period. Demographic information and information on staff turnover are based on historical information. Actuarial gains and losses are recognised in profit or loss, except for actuarial gains and losses recognised in other comprehensive income.

2.21 Provisions

Provisions are created when the Company has a present obligation (legal or constructive) resulting from past events and when it is probable that the discharge of this obligation will result in an outflow of economic benefits, and the obligation can be measured reliably.

A provision is recognised as a reliable estimate of the amount required to settle the existing obligation, made as at the end of the reporting period taking into account the risks and uncertainties associated with the obligation.

In particular, a provision is created for the expected returns and complaints. The provision for returns is estimated based on the actual quantity of goods sold over the last 12 months period and taking into consideration the defined failure ratio and average cost of servicing customer complaints. Parameters required for calculation of this provision, for the period of previous 3 years, are updated on an annual basis.

2.22 Recognition of revenue

Revenue is recognised at fair value of consideration received or receivable, net of VAT, returns, rebates and discounts. The Company recognizes revenue from contracts with customers when all of the following five criteria are met:

- the contract has been approved (in writing, orally, or in accordance with other customary business practices) and the parties are committed to perform their obligations in the contract;
- each party's rights regarding the goods or services to be transferred can be identified;
- the payment terms for the goods or services to be transferred can be identified;
- the contract has commercial substance (i.e. the risk, timing or amount of the vendor's future cash flows is expected to change as a result of the contract);
- it is probable that the consideration for the exchange of the goods or services that the vendor is entitled to will be collected.

In particular, revenue from sales of goods is recognized in accordance with rules described above. The sales agreement with customer contains only one performance obligation – obligation to deliver goods to customer, therefore revenue is recognized at the specified point in time. The entity recognizes revenue when the goods are transferred to the customer. Goods are transferred to the customer, when the customer receives the control over the transferred assets.

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Revenue from sales of goods include transportation services, provided by external parties, costs of which are incurred by the customers, in case the Company is responsible for organizing the transportation and bears the risks during the transport.

Some contracts with customers contain elements of variable consideration, arising from rebates granted to customers, including these tied to achieving a set level of turnover. In accordance with requirements of IFRS 15, the Company estimates amounts of rebates owned to customers and recognizes these rebates as an offsetting entry to revenues from sales and as a trade liability.

Some contracts with customers contain right to return goods. In accordance with the applicable laws and regulations, the customer has a right to withdraw from the purchase agreement within 14 days from the date of delivery of goods. This right applies to customers who purchase goods at internet store toya24.pl and other shopping portals. In addition, the Company extends the right of return of purchased goods, within limited period of time, to some of its customers. The Company estimates the potential liability arising from these rebates and if the estimated liability is material, the Company recognizes this amount as an offset to revenues from sales and as a liability due to expected returns in "trade liabilities" line (note 2.18). At the same time, the Company recognizes the estimated amount of inventories to be returned by the customers and recognizes this amount as inventory and offset to costs of goods for resale sold (note 2.14).

2.23 Dividends

The obligation to pay dividends is recognised when the shareholders' right to receive such dividends is approved.

3. Foreign currencies used in preparation of these financial statements

Foreign currency items of the statement of financial position were translated using the following exchange rates:

Currency	31 December 2019	31 December 2018
1 EUR	4.2585	4.3000
1 USD	3.7977	3.7597

4. Material accounting estimates and judgements

Estimates and judgements are verified on an ongoing basis. Estimates and judgements used during the preparation of the financial statements are based on historical experience as well as analyses and expectations of future events which, to the best knowledge of the Management Board, are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the actual results. The estimates and assumptions that involve a significant risk of the necessity to make a material adjustment to the carrying amounts of assets and liabilities during the current or following financial year are outlined below.

Revenue recognition – variable consideration

Some contracts with customers contain elements of variable consideration, arising from rebates granted to customers, including these tied to achieving a set level of turnover.

In accordance with IFRS 15, where a contract contains elements of variable consideration, the entity will estimate the amount of variable consideration to which it will be entitled under the contract in exchange for transferring promised goods or services to the customer. Variable consideration is only included in the transaction price if, and to the extent that, it is highly probable that its inclusion will not result in a significant revenue reversal in the future when the

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uncertainty has been subsequently resolved. Application of IFRS 15 did not have impact on the amount of revenue recognized. The Company estimates the potential liability arising from rebates granted to customers, and if the estimated liability is material, the Company recognizes this liability as an offset to revenues from sales and as a trade liability.

The Company has also analysed sale with a right of return. In accordance with the applicable laws and regulations, the customer has a right to withdraw from the purchase agreement within 14 days from the date of delivery of goods. This right applies to customers who purchase goods at internet store toya24.pl and other shopping portals. In addition, the Company extends the right of return of purchased goods, within limited period of time, to some of its customers. The Company estimates the potential liability arising from these rebates and if the estimated liability is material, the Company recognizes this liability as an offset to revenues from sales and as a liability due to expected returns in "trade and other liabilities" line. The Company recognizes the estimated amount of inventories to be returned by the customers and recognizes this amount as inventory and offset to costs of goods for resale sold.

Useful lives and depreciation rates for property, plant and equipment

The Company's Management Board determines estimated useful lives and depreciation rates for tangible non-current assets. The estimates are based on the projected useful lives for individual assets. The estimates may change materially as a result of new technological solutions emerging on the market, plans of the Company's Management Board, or intensity of use. The Management Board increases or decreases a depreciation rate for a given asset if its useful life proves shorter or longer than expected, respectively, and revalues technologically obsolete assets, and assets which are not of strategic importance and whose use has been discontinued.

If the actual useful lives of property, plant and equipment had been by 10% shorter than the Management Board's estimates, the depreciation of property, plant and equipment would have been higher by PLN 187 thousand as at 31 December 2019 (PLN 199 thousand as at 31 December 2018).

Lease period for contracts concluded for an unspecified period of time

The Company is a party to contracts with an indefinite term. When determining the lease period, the Company determines the period of contract enforceability. Leasing ceases to be enforceable when both the lessee and the lessor have the right to terminate the contract without having to obtain permission from the other party without incurring more than insignificant penalties. The Company assesses the significance of broadly understood penalties, meaning that apart from contractual or financial matters, it also takes into account all other significant economic factors discouraging the termination of the contract (e.g. significant investments in leased asset, availability of alternative solutions, relocation costs). If neither the Company as the lessee nor the lessor incurs a significant penalty for termination (broadly understood), leasing ceases to be enforceable and its period is a termination notice period. However, in a situation where any party - in accordance with professional judgment - incurs a significant penalty for termination (broadly understood), the Company determines the leasing period as sufficiently certain (i.e. the period for which it can be assumed with sufficient certainty that the contract will last).

Lessee's marginal interest rate

The Company is not able to easily determine the interest rate for some lease contracts, which is why it uses the lessee's marginal interest rate when measuring the lease liability. This is the interest rate that the Company would have to pay to borrow (for a similar period, in the same currency and with similar collateral) the funds necessary to purchase an asset with a similar value as the right-of-use asset in a similar economic environment.

Lease period for contracts with extension options

The Company determines the lease period as an irrevocable lease period, including periods covered by the option to extend the lease, if it can be assumed with sufficient certainty that the option will be exercised, and periods covered by the option to terminate the lease, if it can be assumed with sufficient certainty that the option will not be exercised.

Provisions

As at each end of a reporting period, the Management Board of the Company makes material estimates of provisions:

- provisions for guarantees and complaints – estimated level of the ratio used to perform calculations in accordance with the policy described in note 2.21; This ratio was determined on the basis of historical costs and claims and is verified on a regular basis through reference with actually incurred costs; for details on the amount of the provision, see note **Błąd! Nie można odnaleźć źródła odwołania.**,
- other provisions resulting from claims brought against the Company – the values are determined taking into consideration the probability of having to pay the obligation and the amount of potential claim – see note 34.

Inventory write-downs

When determining the amount of the inventory write-down, the Company analyses the rotation of goods. The estimated average period during which the product is sold, and beyond which a write-down is created in accordance with the policy described in note 2.14; for details on the amount of the write-down, see note 12.

Expected credit losses

The Company utilizes provision matrix to estimate expected credit losses in relation to trade receivables. For the purpose of estimation of the expected credit losses, trade receivables are grouped on the basis of credit risk characteristics. Historical data regarding credit losses, adjusted for expected impact of future events, is used by the Company in estimation of the expected credit losses, in accordance with the policy described in note 2.13; for details on the amount of the write-down, see note 13.

Uncertainties related tax settlements

Regulations regarding VAT, corporate income tax and social security contributions are subject to frequent changes. These frequent changes result in there being little point of reference, interpretations not consistent and few established precedents that may be followed. The binding regulations also contain uncertainties, resulting in differences in opinion regarding the legal interpretation of tax regulations both between government bodies, and between government bodies and companies.

Tax settlements and other areas of activity (e.g. customs or foreign currency related issues) may be subject to inspection by administrative bodies authorized to impose high penalties and fines, and any additional taxation liabilities calculated as a result must be paid together with high interest. The above circumstances mean that tax exposure is greater than in countries that have a more established taxation system.

Accordingly the amounts shown in the financial statements may change at a later date as a result of the final decision of the tax authorities.

Effective 15 July 2016, the Polish Tax Code was amended for the General Anti-Abuse Rule (GAAR) provisions. GAAR is intended to prevent the creation and use of artificial legal arrangements to avoid payment of tax in Poland and defines tax avoidance as an act carried out primarily in order to achieve a tax benefit, contrary in the circumstances to the object and goal of a provision of a tax act, which shall not result in a tax benefit, if the mode of action was not genuine. All unjustified (i) split of operations, (ii) involvement of intermediary entities without any economic or business justification, (iii) elements that compensate or exclude each other and (iv) other actions with a similar effect to the previously mentioned, may be considered as prerequisites of artificial activities subject to GAAR. The new regulation will require significantly more judgement in assessment of the tax consequences of particular transactions

The GAAR clause is effective with respect to transactions performed following its entry into force as well as transactions that were carried out before, but the benefits were / are being achieved after the date of its entry into force. Implementation of the above provisions will enable the Polish tax authorities to challenge legal arrangements by the taxpayers such as group's restructurings and reorganizations.

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The Company recognizes current and deferred income tax assets and liabilities using IAS 12 Income tax based on profit (tax loss), tax base, unsettled tax losses, unused tax exemptions and tax rates, taking into account assessment of uncertainties related to tax settlements.

If there is uncertainty over where or not and in what scope the tax authority will accept tax accounting for transactions, the Company recognizes these settlements taking into account an uncertainty assessment.

5. Financial risk management

5.1 Financial risk factors

The Company's business activities expose it to a number of various financial risks, such as market risk (including foreign exchange risk and the risk of fair value or cash flow changes as a result of interest rate movements), credit risk and liquidity risk. The Company's overall risk management programme is designed to mitigate the potential effect of risk on the Company's financial performance. The Company does not use derivatives to hedge against those risks.

The Management Board defines overall risk management rules as well as the policy for specific areas such as credit risk or investing liquidity surpluses.

5.2 Market risk

Foreign exchange risk

Currently the Company purchases significant amounts of goods from foreign suppliers, located primarily in China, at prices denominated in foreign currencies, particularly in CNY and USD. As at 31 December 2019, trade payables in USD represented 30% of the total trade payables and trade payables in CNY represented 30% of total trade payables (as at 31 December 2018 – payables in USD represented 46% of that balance and payables in CNY represented 17% of that balance). In addition, as at 31 December 2019, 63% of the balance of other current liabilities and 99% of the balance of other long-term liabilities are liabilities expressed in USD.

The Company may use PLN, EUR and USD denominated credit facilities available under executed credit facility agreements. As at 31 December 2019 and 31 December 2018, the Company has no loan liabilities denominated in foreign currencies.

As at 31 December 2019, cash in foreign currencies (CNY, EUR and USD) represented 27% of the total cash, (as at 31 December 2018 - 97%).

37% of the Company's revenue is generated from exports, at prices denominated in foreign currencies — mainly USD. As at 31 December 2019, trade receivables in USD represented 22% of the total trade receivables (15 % as at 31 December 2018).

There is a risk that future fluctuations of exchange rates may have a negative or positive effect on the Company's financial performance. So far, the Company has not used derivative financial instruments to hedge against the results of future changes in exchange rates.

If, as at 31 December 2019, PLN appreciated/depreciated by 10% against USD (all other conditions remaining unchanged) the profit before income tax for 2019 would rise/drop by approximately PLN 2,292 thousand, mainly due to the measurement of USD denominated trade liabilities and liabilities arising from the purchase of shares (in 2018 rise/drop by approximately PLN 365 thousand).

If, as at 31 December 2019, PLN appreciated/depreciated by 10% against EUR (all other conditions remaining unchanged), the profit before income tax for 2019 would drop/rise by approximately PLN 265 thousand (in 2018 drop/rise by approximately PLN 309 thousand) mainly due to the measurement of EUR denominated trade receivables.

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If, as at 31 December 2019, PLN appreciated/depreciated by 10% against CNY (all other conditions remaining unchanged), the profit before income tax for 2019 would rise/drop by approximately PLN 432 thousand (in 2018 by PLN 627 thousand) mainly due to the measurement of CNY denominated trade payables.

According to the Company's Management Board, foreign exchange risk concentration is low.

Risk of interest rate changes affecting cash flows and fair values

As at 31 December 2019 and 31 December 2018 the Company held no other interest-bearing assets.

The Company's policy envisages the use of bank loans bearing interest at variable rates. This exposes the Company to the risk of interest rate changes affecting its cash flows. As at 31 December 2019, all liabilities under bank loans bear interest at variable rates (which was also the case as at 31 December 2018).

The Company monitors its exposure to the risk of interest rate changes affecting its cash flows and fair values. The Company runs simulations of various scenarios, taking into consideration refinancing, roll-over of the existing positions, and alternative financing. The Company uses these scenarios to assess the impact of a change in interest rates on its financial performance. Simulations are run for bank deposits and liabilities, which represent the largest items exposed to interest rate risk.

The below sensitivity analysis of the Company's cash flows to interest rate risk was prepared for financial instruments based on variable interest rates. The financial instruments held by the Company were linked to WIBOR rates. The impact of interest rate fluctuations on the financial result was calculated as the product of liability balances as at 31 December 2019 and the assumed WIBOR variance.

Interest rate risk sensitivity analysis

	+20 basis points		-20 basis points	
	Effect on profit before income tax	Effect on net profit and equity	Effect on profit before income tax	Effect on net profit and equity
Financial liabilities				
Variable interest rate loans	(109)	(88)	109	88
Total for 2019	(109)	(88)	109	88

	+20 basis points		-20 basis points	
	Effect on profit before income tax	Effect on net profit and equity	Effect on profit before income tax	Effect on net profit and equity
Financial liabilities				
Variable interest rate loans	(164)	(133)	164	133
Total for 2018	(164)	(133)	164	133

The Company does not use derivatives to hedge against the risk of interest rate changes affecting its cash flows and fair values.

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5.3 Credit risk

Credit risk arises mainly from bank deposits and credit exposures to customers, including trade receivables due.

Credit risk relating to bank deposits is considered by the Management Board as low because the Company cooperates with renowned financial institutions which enjoy premium credit ratings (Bank Handlowy w Warszawie S.A., Santander Bank S.A. and BNP Paribas Bank Polska S.A. – previously: Raiffeisen Bank Polska S.A.).

Credit risk relating to credit exposures to Company's customers is considered as low by the Management Board. The Company sells its products to 2 key customer groups: retail chains and wholesale customers (including wholesalers, distributors and authorised retail stores). The Company sells its products on the domestic and foreign markets – mainly countries in Central, Eastern and Southern Europe (Russia, Romania, Baltic states, Hungary, Belarus, the Czech Republic, Germany, Ukraine).

The table below presents the Company's sales structure by customer group and market:

	Share in sales revenues	
	2019	2018
Domestic sales – wholesale market	41%	41%
Domestic sales – retail chains	17%	18%
Domestic sales – other	5%	4%
Export	37%	37%
Total	100%	100%

As regards sales to retail chains, the Company sells its products to the largest chains in Poland. Credit exposures in this customer group are rather evenly distributed, except for 2 key retail chains which jointly account for approximately 93% of sales made through this particular channel. Credit risk exposure to retail chains is considered by the Company as low as most of them are reliable and financially transparent customers with an established market position and a sound payment history.

In the area of wholesale distribution, the Company has established cooperation with authorised distributors, a few dozen wholesalers across the country and stores. In 2019 and 2018 the concentration of receivables in the wholesale channel was at a similar level - 75% of sales was executed by 17 in 2019 (15 in 2018). The Company pursues a policy of reducing credit exposures to wholesale customers with the use of a credit limit mechanism. The limits are set for each customer based on a detailed assessment of its financial performance, market position, payment discipline and the overall situation in the sector. The utilisation of credit limits is monitored on a regular basis. A transaction exceeding the credit limit may only be executed upon authorisation by authorised persons in accordance with an internal credit policy.

The Company mitigates its credit risk by having trade receivables insured in renowned insurance company. As at 31 December 2019, 72% of the trade receivables were insured (31 December 2018 - 80%). This applies to customers who have been granted an individual limit and customers covered by the so-called automatic limit, up to the amount specified in the insurance contract. Under the insurance contract, the deductible is typical for such contracts.

The Company also mitigates credit risk through the implementation of an effective risk management system integrated with SAP, supporting the maintenance of proper payment discipline of the Company's customers. It should be stressed that sales for the customers who are not in a stable and predictable financial condition is realised based on advance payments.

The maturity structure of receivables and details on past due receivables are presented in note 13.

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The credit quality of financial assets not being either past due or impaired can be estimated by reference to external credit ratings or to historical information on the counterparty's payment delays. The Company's cash is held in banks with BBB+, BBB and A- ratings (EuroRating agency). With respect to trade receivables, the Company does not have external ratings, but monitors counterparty payment delays on an on-going basis.

The maximum credit risk exposure is approximately equal to the book value of trade receivables, net of receivables insured and cash and cash equivalents. As at 31 December 2019, the maximum credit risk exposure was PLN 11,617 thousand (as at 31 December PLN 9,395 thousand).

5.4 Liquidity risk

The Management Board of the Company believes that the Company's liquidity is secured for the foreseeable future. The Company follows a prudent liquidity risk management policy which focuses on maintaining an adequate level of cash and securing the ability to use the credit facilities. The Management Board monitors the level of short-term liabilities and current assets, as well as current cash flows of the Company.

Key items analysed for the purpose of monitoring of the liquidity risk are as follows:

	31 December 2019	31 December 2018
Current assets	247,782	244,029
Current liabilities	101,933	117,732
	2019	2018
Cash flow from operating activities	33,845	(13,046)

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The table below presents financial liabilities of the Company by maturities, which are determined based on contractual future payment dates, uniform for each group of liabilities. The figures presented below represent undiscounted contractual cash flows.

	Due date						TOTAL
	up to 3 months	4-6 months	7-12 months	2-3 years	4-5 years	More than 5 years	
Loans	18,180	-	37,683	-	-	-	55,863
Trade and other payables	16,648	-	-	-	-	-	16,648
Liabilities due to purchase of shares	7,595	3,038	7,595	12,153	-	-	30,381
Lease liabilities	868	765	1,469	3,794	428	4,276	11,600
As at 31 December 2019	43,291	3,803	46,747	15,947	428	4,276	114,492
Loans	21,567	-	62,210	-	-	-	83,777
Trade and other payables	24,849	-	-	-	-	-	24,849
Lease liabilities (*)	242	242	419	2,562	-	-	3,465
As at 31 December 2018	46,658	242	62,629	2,562	-	-	112,091

(*) until 31 December 2018 this item was labelled as „Liabilities from finance leases”

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5.5 Capital management

The Management Board of the Company defines capital as the Company's equity. The equity held by the Company meets the requirements provided for in the Polish Commercial Companies Code. There are no other capital requirements imposed by external regulations.

The Company's capital management activities are aimed at protecting the Company's ability to continue its operations so as to ensure a return on investment for the shareholders and benefits for other interested parties, as well as maintenance of the optimum capital structure to lower the cost of capital.

The Company also follows a rule that non-current assets are to be fully financed by equity.

	31 December	31 December
	2019	2018
Non-current assets	81,175	45,753
Equity	209,212	169,227

In the period covered by these financial statements, the Company implemented the above objective.

6. Financial instruments

As at 31 December 2019	Financial assets	Other financial liabilities
	Measured at amortised cost	Measured at amortised cost
Trade receivables	48,373	-
Cash	586	-
Trade and other payables	-	16,686
Liabilities due to purchase of shares	-	29,868
Loans and borrowings	-	54,705
Lease liabilities	-	8,200
	48,959	109,459

As at 31 December 2018	Financial assets	Other financial liabilities
	Measured at amortised cost	Measured at amortised cost
Trade receivables	45,414	-
Cash	1,943	-
Trade and other payables	-	24,849
Loans and borrowings	-	82,045
Lease liabilities	-	3,228
	47,357	110,122

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Revenue and expense recognised in the 2019 and 2018 financial results, relating to financial assets or financial liabilities not measured at fair value though profit or loss are presented below:

12 months ended 31 December 2019	Financial assets	Financial liabilities
Interest income	3	-
Interest expenses	-	(2,003)
Profits on exchange differences	964	2,497
Losses on exchange differences	(1,081)	(1,126)
Establishment of impairment write-downs	675	-
Reversal of impairment write-downs	(34)	-
Total net profit / (loss)	527	(632)

12 months ended 31 December 2018	Financial assets	Financial liabilities
Interest income	-	-
Interest expenses	-	(987)
Profits on exchange differences	1,944	2,936
Losses on exchange differences	(1,266)	(1,634)
Reversal of impairment write-downs	734	-
Interest income	(98)	-
Total net profit / (loss)	1,314	315

Fair value estimation

In the Company's opinion, the fair value of financial assets and liabilities does not differ from their carrying amount, mainly due to their short maturity. In case of long-term financial liabilities measured at amortized cost, the Company uses market interest rates, hence the Company estimates that the carrying value of these liabilities also does not differ significantly from their fair value.

7. Property, plant and equipment

	31 December 2019	1 January 2019 Restated	31 December 2018
Land	2,907	2,907	2,907
Buildings and structures	8,431	8,500	8,500
Plant and equipment	1,719	1,328	2,712
Vehicles	146	180	2,645
Other	1,909	1,918	1,918
Total	15,112	14,833	18,682
Property, plant and equipment not transferred for use	144	319	319
Total property, plant and equipment	15,256	15,152	19,001

As a result of the adoption of IFRS 16, the Company reclassified assets, which until 31 December 2018 were used based on finance lease agreements, with an initial value of PLN 4,742 thousand (net book value of PLN 3,849 thousand), to the new financial statement line item "right-of-use assets".

Apart from the property, plant and equipment serving as security in respect of working capital facilities (note 20), there are no restrictions on the use of property, plant and equipment held by the Company.

In 2019 and 2018, the Company did not capitalise borrowing costs due to the insignificance of these amounts.

As at 31 December 2019, the Company had no commitments to expenditure on property, plant and equipment.

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Changes in property, plant and equipment by type

	Land	Buildings and structures	Technical equipment and machinery	Vehicles	Other	Fixed assets not transferred for use	Total
<u>Initial value</u>							
As at 31 December 2018	2,907	12,717	6,295	3,754	6,540	319	32,532
Reclassification as a result of adoption of IFRS 16	-	-	(2,123)	(2 619)	-	-	(4,742)
As at 1 January 2019	2,907	12,717	4,172	1,135	6,540	319	27,790
Increases	-	338	893	-	718	1,406	3,355
Decreases	-	-	(2)	-	(4)	(1,581)	(1,587)
As at 31 December 2019	2,907	13,055	5,063	1,135	7,254	144	29,558
<u>As at 31 December 2018</u>							
As at 1 January 2018	2,907	12,637	5,410	1,661	9,843	1,329	33,787
Increases	-	169	1,797	2,619	608	4,613	9,806
Decreases	-	(89)	(912)	(526)	(3,911)	(5,623)	(11,061)
As at 31 December 2018	2,907	12,717	6,295	3,754	6,540	319	32,532
<u>Accumulated depreciation</u>							
As at 31 December 2018	-	4,217	3,583	1,109	4,622	-	13,531
Reclassification as a result of adoption of IFRS 16	-	-	(739)	(154)	-	-	(893)
As at 1 January 2019	-	4,217	2,844	955	4,622	-	12,638
Increases	-	407	500	34	735	-	1,676
Decreases	-	-	-	-	(12)	-	(12)
As at 31 December 2019	-	4,624	3,344	989	5,345	-	14,302
<u>As at 31 December 2018</u>							
As at 1 January 2018	-	3,876	3,645	1,330	7,694	-	16,545
Increases	-	385	822	192	798	-	2,197
Decreases	-	(44)	(884)	(413)	(3,870)	-	(5,211)
As at 31 December 2018	-	4,217	3,583	1,109	4,622	-	13,531
<u>Carrying amount</u>							
As at 31 December 2019	2,907	8,431	1,719	146	1,909	144	15,256
As at 31 December 2018	2,907	8,500	2,712	2,645	1,918	319	19,001

8. Intangible assets

	31 December 2019	31 December 2018
Licences, concessions and patents, including:	1,973	2,311
– <i>software</i>	1,973	2,311
Other - trademarks and industrial designs	287	96
Total	2,260	2,407
Intangible assets not transferred for use	588	198
Total intangible assets	2,848	2,605

There are no material intangible assets produced internally by the Company.

No collateral was established on intangible assets.

Intangible assets not transferred for use include licences and software that is being implemented. No impairment was reported for these trademarks.

The table below presents changes in intangible assets:

	Software	Trademarks and industrial designs	Intangible assets in development	Total
<u>Initial value</u>				
As at 31 December 2019	3,879	240	198	4,317
Increases	18	227	566	811
Decreases	-	-	(176)	(176)
As at 31 December 2019	3,897	467	588	4,952
As at 1 January 2018	3,766	240	-	4,006
Increases	450	-	198	648
Decreases	(337)	-	-	(337)
As at 31 December 2018	3,879	240	198	4,317
<u>Accumulated amortisation</u>				
As at 31 December 2019	1,568	144	-	1,712
Increases	356	36	-	392
Decreases	-	-	-	-
As at 31 December 2019	1,924	180	-	2,104
As at 1 January 2018	1,591	124	-	1,715
Amortization for the year	313	20	-	333
Decreases of amortisation	(336)	-	-	(336)
As at 31 December 2018	1,568	144	-	1,712
<u>Carrying amount</u>				
As at 31 December 2019	1,973	287	588	2,848
As at 31 December 2018	2,311	96	198	2,605

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9. Right-of-use assets

	31 December 2019	1 January 2019 restated
Perpetual usufruct right to land	1,878	1,903
Buildings and structures	3,274	4,845
Plant and equipment	1,013	1,384
Vehicles	2,430	3,311
Total	8,595	11,443

As at 1 January 2019, the Company adopted IFRS 16 "Leases". Information on the impact of adoption of this standard is presented in note 2.3.1.

	Perpetual usufruct right to land	Buildings and structures	Technical equipment and machinery	Vehicles	Total
Initial value					
Adoption of IFRS 16:					
Reclassification of assets used under financial lease agreements recognized as at 31 December 2018	-	-	2,123	2,619	4,742
Recognition of contracts disclosed as operating leases until 31 December 2018	1,903	4,845	-	846	7,594
As at 1 January 2019	1,903	4,845	2,123	3,465	12,336
New lease contracts	-	-	-	-	-
As at 31 December 2019	1,903	4,845	2,123	3,465	12,336
Accumulated depreciation					
Adoption of IFRS 16:					
Reclassification of assets used under financial lease agreements recognized as at 31 December 2018	-	-	739	154	893
As at 1 January 2019	-	-	739	154	893
Depreciation for the financial year	25	1,571	371	881	2,848
As at 31 December 2019	25	1,571	1,110	1,035	3,741
Carrying amount					
As at 31 December 2019	1,878	3,274	1,013	2,430	8,595
As at 31 December 2018	1,903	4,845	1,384	3,311	11,443

Information on lease liabilities is provided in note 23.

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10. Interests in subsidiaries

As at 31 December 2019 and 31 December 2018, the Company held shares in the following entities:

	Country	Type of equity link	% of shares and votes held	Value of shares
31 December 2019				
Yato Tools (Shanghai) Co. Ltd	China	Subsidiary	100.00	20,746
Toya Romania S.A.	Romania	Subsidiary	99.99	1,885
Yato Tools (Jiaxing) Co. Ltd.	China	Subsidiary	100.00	30,353
				52,984
31 December 2018				
Yato Tools (Shanghai) Co. Ltd	China	Subsidiary	100.00	20,746
Toya Romania S.A.	Romania	Subsidiary	99.99	1,885
				22,631

Below are the changes in the shares held by the Company:

	Subsidiaries
As at 1 January 2019	22,631
Purchase of shares	30,353
As at 31 December 2019	52,984

On 5 December 2019, a subsidiary of Chinese law was registered in the Chinese Register of Entrepreneurs under the name YATO TOOLS (JIAXING) CO., LTD. with its registered office in Baibu Town in the Zhejiang Province in the People's Republic of China, in the share capital of which the Company holds 100% of shares with the total value of USD 8,000 thousand. The registered capital of the Subsidiary shall be paid up by the Company no later than two years from its registration.

Due to the fact that the payment for shares was deferred, the purchase price recognized in the financial statements as at the date of purchase was discounted – the related discount amounted to PLN 564 thousand and was included in the cost of investment and in the value of the liability payable due to the purchase of these shares (see note 18).

The new company shall be entitled, inter alia, to acquire the legal title to the land property in the area of economic zone in Baibu Town and to build the warehouse. The commercial activity shall be the core nature of business of the Subsidiary.

No impairment indicators have been identified by the Company in relations to interests in subsidiaries.

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Key financial data of subsidiaries is presented in the table below. The table does not include data for the new company Yato Tools (Jiaxing) Co. Ltd due to the fact that this company did not have any operational activity in 2019.

	Non-current assets	Current assets	Equity	Long-term liabilities	Short-term liabilities	Revenues (*)	Expenses (**)	Net profit
2019								
Yato Tools (Shanghai) Co. Ltd	2,066	70,411	24,969	-	47,508	216,020	(214,267)	1,753
Toya Romania S.A.	18,533	27,904	21,994	12,488	11,955	43,812	(40,638)	3,174
	20,599	98,315	46,963	12,488	59,463	259,832	(254,905)	4,927
2018								
Yato Tools (Shanghai) Co. Ltd	3,117	65,383	23,363	-	45,137	204,740	(202,580)	2,160
Toya Romania S.A.	2,215	24,222	19,569	-	6,868	40,580	(36,803)	3,777
	5,332	89,605	42,932	-	52,005	245,320	(239,383)	5,937

(*) revenues comprise: revenue from the sales of goods for resale, other operating revenue and financial revenue

(**) expenses comprise: cost of goods for resale sold, selling costs, administrative expenses, other operating expenses and income tax expense

11. Long-term prepayments

	31 December 2019	1 January 2019 Restated	31 December 2018
Prepayments related to the perpetual usufruct right	-	-	215
Total gross receivables	-	-	215

As at 1 January 2019, the Company adopted IFRS 16, as a result of which prepayments and accruals related to the perpetual usufruct rights were included in the calculation of the right-of-use assets - see note 2.3.2.

12. Inventory

	31 December 2019	31 December 2018
Goods for resale at warehouse and in transit	198,311	195,261
Revaluation write-down	(1,828)	(1,326)
Asset for expected returns from customers	1,102	571
Total inventory	197,585	194,506

The table below presents changes in revaluation write-downs on inventory:

	2019	2018
As at 1 January	1,326	1,906
Increase	502	-
Reversal/utilisation	-	(580)
As at 31 December	1,828	1,326

Utilisation and reversal of inventory write-downs made in the current year as well as write-downs made in previous years were recorded in the financial result and presented as cost of goods for resale sold. Reversal of write-offs resulted from a decrease in the value of these inventories, which, in accordance with the policy adopted by the Company, should be written down.

For collaterals established on inventories, please refer to note **Błąd! Nie można odnaleźć źródła odwołania..**

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13. Trade and other short-term receivables and prepaid expenses

	31 December 2019	1 January 2019 restated	31 December 2019
Trade receivables from related parties	6,291	2,884	2,884
Trade receivables from third parties	44,817	44,625	44,625
Total trade receivables	51,108	47,509	47,509
Taxes, custom duties and social security receivables	193	1,453	1,453
Other receivables from third parties	83	119	119
Advances for deliveries	167	11	11
Prepayments and deferred costs	831	650	653
Total gross receivables	52,382	49,742	49,745
Impairment write-downs of doubtful trade receivables	(2,735)	(2,095)	(2,095)
Impairment write-downs of other receivables	(36)	(70)	(70)
Total net receivables	49,611	47,577	47,580

The Company applies a simplified approach and measures the allowance in an amount equal to the expected credit losses throughout the life cycle using the provision matrix, described in the accounting policies described in Note.

The average repayment period of receivables is 50 days.

Changes in gross receivables are summarized in table below:

	Receivable with no impairment write-down (group analysis)	Receivables with impairment write-down (individual analysis)	Total
As at 1 January 2019	44,564	2,945	47,509
Increase due to sales	411,854	241	412,095
Interest and litigation costs	-	18	18
Receivables written-off	(8)	(16)	(24)
Receivables classified individually as irrecoverable	(2,918)	2,918	-
Collected receivables	(406,722)	(538)	(407,261)
Compensated receivables	(1,040)	-	(1,040)
Other changes, including currency translation differences	(190)	-	(190)
As at 31 December 2019	45,540	5,568	51,108

Changes in the write-downs of trade and other receivables are presented in the table below:

	2019	2018
As at 31 December of previous year	2,095	1,470
Implementation of IFRS 9	-	43
As at 1 January	2,095	1,513
Increase	674	734
Utilisation	-	(54)
Reversal	(34)	(98)
As at 31 December	2,735	2,095

Collaterals established on receivables are described in note 20.

The table below presents the ageing structure of receivables, including average expected credit loss ratio for each overdue period.

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	Total	Overdue period				
		Not overdue	0-30 days	31-60 days	61-90 days	over 90 days
Gross trade receivables as at 31 December 2019	51,108	40,900	4,431	674	644	4,459
<u>Group analysis – gross value</u>	45,540	40,905	4,380	264	26	(35)
Expected credit loss ratio		0.01%-0.05%	0.1-5%	1%-25%	5%-50%	10%-100%
Expected credit losses	(125)	(81)	(37)	(3)	(2)	(2)
<u>Individual analysis – gross value</u>	5,568	(5)	51	410	618	4,494
Impairment loss on individual customers	(2,610)	-	(5)	(41)	(62)	(2,502)
Total expected credit losses	(2,735)	(81)	(42)	(44)	(64)	(2,504)
Total net trade receivables	48,373	40,819	4,389	630	580	1,955

Expected credit loss ratios are determined separately for insured (lower end of the ranges indicated in the table above) and not secured (higher end of the ranges).

14. Cash and cash equivalents

	31 December 2019	31 December 2018
Cash in hand and at bank	586	1,943
Total cash and cash equivalents	586	1,943

Apart from cash disclosed in the statement on financial position, the Company has a separate bank account for the funds of the Company Social Benefits Fund (ZFSS) which are presented under other receivables in their net amount together with liabilities towards the ZFSS and receivables under loans granted. As at 31 December 2018, these funds amounted to PLN 3 thousand and as at 31 December 2019 the account balance was zero. The Company may use these funds only in the manner provided for by the law with regard to the ZFSS funds.

As a result of implementation of VAT split payment mechanism, the Company has dedicated VAT bank accounts, where VAT amounts from invoices settled by the vendors of TOYA S.A. will be transferred. Funds collected in these VAT accounts may only be used for VAT settlements concerning invoices received and settlements of tax liabilities. As at 31 December 2019, the cash balance in these VAT accounts totalled PLN 341 thousand (31 December 2018: PLN 1 thousand). According to the Management Board's judgment, restrictions on the use of these funds resulting from tax regulations do not affect their classification as cash and cash equivalents, as the Company uses them on an ongoing basis to settle its short-term liabilities.

Apart from the ZFSS funds, as at 31 December 2019 and 31 December 2018, the Company did not have any cash of limited disposability.

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Reconciliation of changes in balance sheet items as shown in the statements of financial position and in the statements of cash flows:

12 months ended 31 December 2019

	Balance sheet change	Adjustments			Change in statement of cash flows
		Impact of IFRS 16 implementation	Measurement of cash in foreign currencies	Actuarial gains/losses recognised in comprehensive income	
Change in trade and other receivables and prepaid expenses	(1,816)	(218)	-	-	(2,034)
Change in inventories	(3,079)	-	-	-	(3,079)
Change in provisions	43	-	-	-	43
Change in trade and other payables	(7,625)	1,021	-	-	(6,642)
Change in employee benefit liabilities	218	-	-	(124)	94
Change in cash	(1,357)	-	3	-	(1,354)

12 months ended 31 December 2018

	Balance sheet change	Adjustments			Change in statement of cash flows
		Impact of IFRS 9 implementation	Measurement of cash in foreign currencies	Actuarial gains/losses recognised in comprehensive income	
Change in trade and other receivables and prepaid expenses	(3,081)	(43)	-	-	(3,124)
Change in inventories	(57,059)	-	-	-	(57,059)
Change in provisions	491	-	-	-	491
Change in trade and other payables	4,352	-	-	-	4,352
Change in employee benefit liabilities	257	-	-	(56)	200
Change in cash	1,157	-	(1)	-	1,156

Notes constitute an integral part of these financial statements

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15. Share capital

As at 31 December 2019, the share capital amounts to PLN 7,504,222.60 and comprises 75,042,226 shares with a par value of PLN 0.1 each.

All of the shares are paid up. The table below presents the ownership structure and percentage stakes held in the Company as at 31 December 2019:

Name	Status	Number of shares	Type of shares	Par value per share (PLN)	Par value of the shares (PLN)	Structure (%)
Jan Szmidt	natural person	28,170,647	ordinary bearer	0.1	2,817,064.70	37.54%
Tomasz Koprowski	natural person	11,866,684	ordinary bearer	0.1	1,186,668.40	15.81%
Romuald Szałagan	natural person	9,652,290	ordinary bearer	0.1	965,229.00	12.86%
Rockbridge TFI S.A.	legal person	7,711,798	ordinary bearer	0.1	771,179.80	10.28%
Generali OFE	legal person	5,001,147	ordinary bearer	0.1	500,114.70	6.66%
Other - share below 5%	not applicable	12,639,660	ordinary bearer	0.1	1,263,966.00	16.85%
TOTAL		75,042,226			7,504,222.60	100.00%

16. Reserve capital

	31 December 2019	31 December 2018
Reserve capital from reduction of share capital	329	329
Reserve capital for the purchase of own shares	15,705	-
Total reserve capital	16,034	329

The reserve capital from the reduction of the share capital was created in accordance with art. 457 paragraph 2 of the Code of Commercial Companies, as a result of redemption of own shares in 2018.

Reserve capital for the purchase of own shares was created in accordance with resolution on distribution of profit for 2018, see note 17.

17. Retained earnings and dividend per share

On 26 June 2019, the General Shareholders' Meeting of TOYA S.A. approved the financial statements of TOYA S.A. for 2018 and resolved to allocate the profit for 2018 in the amount of PLN 39,246 thousand to supplementary capital.

In addition the General Shareholders' Meeting of TOYA S.A. adopted a resolution to create a reserve capital in the amount of PLN 15,705 thousand for the purchase of the Company's own shares.

In line with the provisions of the Commercial Companies Code, retained earnings are used to create statutory reserve funds, to which at least 8% of the profit generated in a given financial year is transferred until the statutory reserve funds reach at least one-third of the share capital, i.e. in the case of the Company – PLN 2,501 thousand as at 31 December 2019. These statutory reserve funds are exempt from distribution among shareholders and may only be used to cover losses. As at 31 December 2019 and 31 December 2018 the statutory reserve funds exempt from distribution amounted to PLN 4,372 thousand.

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The remaining portion of the retained earnings, in the amount of PLN 145,772 thousand as at 31 December 2019, represents accumulated profit from previous years and may be allocated to the payment of dividend.

Dividend paid per share:

	12 months ended 31 December	
	2019	2018
Dividend paid	-	35,270
Weighted average number of ordinary shares ('000) (*)	75,042	75,042
Dividend per share (PLN)	-	0.47

Management Board of the Company did not provide recommendation on 2019 profit distribution.

18. Liabilities due to purchase of shares

	31 December 2019	31 December 2018
Long-term liabilities due to purchase of shares	11,747	-
Short-term liabilities due to purchase of shares	18,121	-
Liabilities due to purchase of shares	29,868	-

Liabilities arising from the acquisition of shares resulted from the creation and registration of Yato Tools (Jiaxing) Co. Ltd on 5 December 2019 (see note 10). In connection with the deferred payment date (until no later than 5 December 2021), the purchase price for shares with a nominal value of USD 8,000 thousand was calculated taking into account the discount in the amount of PLN 564 thousand, which reduced the liability which as at the recognition date amounted to PLN 30,535 thousand. As at 31 December 2019, the liability due to purchase of shares amounted to PLN 29,868 thousand, as a result of balance sheet valuation and unwinding of the discount.

The discount amount will be settled over time in the years 2020-2021.

19. Other long-term liabilities

	31 December 2019	31 December 2018
Liabilities due to granted financial guarantees	38	-
Other long-term liabilities	38	-

Liabilities due to granted guarantees result from the guarantee granted to a subsidiary in the amount of EUR 115 thousand (see Note 33). The guarantee was measured at fair value.

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20. Loans and borrowings liabilities

	31 December 2019	31 December 2018
Bank loan liabilities, including	54,705	82,045
– long-term	-	-
– short-term	54,705	82,045

Changes in bank loans are presented in the table below:

	Bank loans
As at 1 January 2018	28,489
Increase in loans	53,515
Interest for the period (note 30)	938
Interest repaid	(897)
Loan repaid	-
As at 31 December 2018	82,045
Increase in loans	17,803
Interest for the period (note 30)	1,657
Interest repaid	(1,683)
Loan repaid	(45,117)
As at 31 December 2019	54,705

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Description of loan agreements:

Object and value of agreement	Name of the Bank / covering bonds / granting loans	Loan amount as per agreement as at 31.12.2019	Amount outstanding as at 31.12.2019	Amount outstanding as at 31.12.2018	Current interest rate	Date of expiry	Post-balance-sheet events
1. Debt limit facility agreement No CRD/L/11381/02 of 2 October 2002 (with the option to be used in PLN, USD and EUR)	BNP Paribas Bank Polska S.A. w Polsce (previously: Raiffeisen Bank Polska S.A. with its registered office in Warsaw)	-	-	21,121	WIBOR 1 M + bank's margin EURIBOR/LIBOR 1 M+ bank's margin	Debt repaid in march 2019	-
2. Overdraft facility agreement No BDK/KR-RB/000054601/0641/10 of 22 December 2010.	Bank Handlowy w Warszawie S.A.	40,000	19,706	39,343	WIBOR 1 M + bank's margin	11 December 2020	-
3. Overdraft facility agreement No K00856/17	Santander Bank S.A. with its registered office in Warsaw	25,000	17,196	21,581	WIBOR 1 M + bank's margin	19 September 2020	-
4. Overdraft facility agreement No 09/030/19/Z/VV	mBank S.A. with its registered office in Warsaw	40,000	17,803	-	WIBOR ON + bank's margin	3 March 2020	Annex to the agreement - see note Błąd! Nie można odnaleźć źródła odwołania.
Total liabilities, of which:		105,000	54,705	82,045			
- short-term portion		105,000	54,705	82,045			
- long-term portion		-	-	-			

During the year ended on 31 December 2019, there were no significant changes to the contractual terms of the loans or expected cash flows.

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The bank margins relating to the loans listed above do not exceed 1%.

The table below presents collaterals for repayment of the loans:

Type of security	31 December	31 December
	2019	2018
Mortgage	112,500	62,500
Transfer of title to inventory	-	67,000
Assignments of claims	16,005	40,999
Total restricted assets	128,505	170,499

The value of mortgage collaterals was determined as a sum of collaterals established for individual banks, in the amounts required by the banks (in the amount resulting from the contract). The book value of mortgaged assets was PLN 11,313 thousand as at 31 December 2019 (PLN 11,322 as at 31 December 2018). Amount representing value of transfer of title to inventory was determined at the maximum amount resulting from agreements. The values of other types of security were determined at the carrying amounts of the assets provided as security as at 31 December 2019 and 31 December 2018.

The securities apply throughout the term of loan agreements. The Company has limited abilities to dispose of the mortgaged assets. In the case of assignments of trade receivables, the Company is obliged to refrain from any legal or actual actions resulting in restrictions on the Company's ability to dispose of these receivables. In addition, the Company has undertaken not to provide loans or guarantees to third parties without the prior consent of the bank throughout the term of the loan.

Effective interest rate for loans

The effective interest rates are close to the nominal interest rates calculated in line with the terms of the agreements described above. As at 31 December 2019, the weighted average cost of loans (excluding commissions) was 2.11%.

Defaults under loan agreements

As at 31 December 2019, the Company did not default on its debt repayment obligations or on any other of its obligations under loan agreements in a manner which would result in an acceleration of debt repayment.

Loan agreements require the borrower to maintain its capitalisation ratio at an agreed level throughout the lending period. If this requirement is not met, the bank has the right to terminate the agreements.

The Company has good relationships with banks, and in its activity to date it had no problems with renewal of bank loans. Based on this, the Management Board believes that the risk resulting from short-term financing is not significant.

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21. Trade and other payables

	31 December 2019	1 January 2019 (restated)	31 December 2018
Trade payables to related parties	4,335	6,272	6,272
Trade payables to third parties	10,386	17,587	17,587
Total trade payables	14,721	23,859	23,859
Tax liabilities	2,320	902	902
Accruals	-	-	1,021
Liability due to expected goods returns	1,899	984	984
Prepayments received	153	13	13
Other payables to third parties	28	5	5
Total other current payables	4,400	1,904	2,925
Total	19,121	25,763	26,784

As at 1 January 2019, the Company adopted IFRS 16, as a result of which accruals related to the incentive received in connection with the warehouse lease agreement were included in the calculation of the right-of-use assets - for details on the impact of new standard adoption on the financial statements, please refer to note 2.3.2.

Advances received represent contractual obligations in accordance with IFRS 15.

An average payables payment period is 19 days.

During the year ended 31 December 2019, the Company recognized revenues in the amount of PLN 13 thousand, which were classified as prepayments at the beginning of the period.

22. Liabilities from employee benefits

	31 December 2019	31 December 2018
Provisions for retirement benefits, disability pensions and for death benefits	520	402
Liabilities from employee benefits – non-current portion	520	402
Provisions for retirement benefits, disability pensions and for death benefits	8	7
Payroll liabilities	3,483	3,457
Unused holidays	1,045	971
Liabilities from employee benefits – current portion	4,536	4,435

The Company pays retirement benefits, disability pensions and death benefits in accordance with the Labour Code, in the amount of a one month's remuneration. The amount of provision for retirement benefits, disability pensions and death benefits as at 31 December 2019 and 31 December 2018 was estimated by an actuary. The basic assumptions were as follows:

	31 December 2019	31 December 2018
Discount rate (risk-free rate)	1.99%	2.73%
Growth rate of remunerations		
- in the first year	2.50%	4.00%
- in the subsequent years	2.50%	2.50%

Assumptions concerning future mortality are determined based on statistics published by the Central Statistical Office (GUS).

The statement of actuarial gains and losses is presented below.

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	31 December 2019	31 December 2018
Current value of liability as at 1 January	409	311
current service cost	43	32
net interest on net liability	11	10
actuarial gains or losses, including resulting from:	124	56
<i>changes in demographic assumptions</i>	1	(1)
<i>changes in financial assumptions</i>	47	31
<i>ex post adjustments of actuarial assumptions</i>	76	26
past service cost	-	-
benefits paid	(60)	-
Current value of liability as at 31 December	527	409

Total expenses recognised in profit or loss in respect of future employee benefits amounted to PLN 54 thousand in 2019 and PLN 42 thousand in 2018 and were recognised in administrative expenses. In addition, the costs for 2019 were adjusted for the benefit paid in the amount of PLN 60 thousand. Actuarial losses incurred in 2019 amounted to PLN 124 thousand (in 2018: PLN 56 thousand) and were recognised in other comprehensive income.

Sensitivity analyses of liability under defined benefits (retirement benefits, disability pensions and death benefits) to changes in main weighted estimates as at 31 December 2019 are as follows:

Assumption	Changes in the assumption	Increase in the assumption	Decrease in the assumption
technical discount rate	1%	(62)	75
salary rise in the Company	1%	74	(63)
turnover ratio	1%	(30)	33

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

The methods and types of assumptions used for preparing the sensitivity analysis did not change compared to the previous period.

The table below contains the profile of the forecast cash flows in the coming years, by relevant benefits. These values take into account the nominal amounts paid out and their probability.

name of benefit	1st year	2nd year	3rd year	4th year	5th year	6th year (and further)
retirement benefit	-	11	39	37	6	1,350
disability pension	2	2	2	2	2	20
death benefit	8	8	8	8	9	316
total	10	21	49	47	17	1,686

23. Lease liabilities

23.1 Lease liabilities - Company as a lessee (from 1 January 2019 - after adoption of IFRS 16)

As at 1 January 2019, the Company adopted IFRS 16. The impact of the adoptions are presented in note 2.3.2.

The Company has the right of perpetual usufruct of land and uses warehouses, offices, servers, passenger cars and forklifts on the basis of rental and leasing contracts. The change in liabilities resulting from these contracts, taking into account the impact of adoption of IFRS 16, is presented below.

	<u>IFRS 16</u>
	<u>2019</u>
Lease liabilities as at 31 December 2018	3,228
adjustment for the implementation of IFRS 16	8,397
Lease liability as at 1 January 2019	11,625
New lease contracts	-
Accrued interest	369
Lease payments (*)	(3,755)
Valuation of contracts in foreign currency	(39)
Lease liability as at 31 December 2019	8,200

(*) lease payments include net amounts paid, according to invoices, including both capital instalments and interest.

Undiscounted future cash flows are presented below.

	<u>31 December</u>
	<u>2019</u>
up to 1 year	3,102
1–3 years	3,794
3–5 years	434
more than 5 years	4,270
Total	11,600

The costs resulting from lease contracts are presented below.

	<u>2019</u>
Amortization and depreciation	2,850
Interest	368
Exchange rate differences	(38)
Total	3,180

During the year ended 31 December 2019, the Company incurred costs in connection with the short-term lease agreements in the amount of PLN 28 thousand and low-value lease agreements in the amount of PLN 9 thousand.

Total cash outflow from leases in 2019 amounted to PLN 3,832 thousand (excluding VAT).

Information on leased assets is presented in note 9.

The maturity analysis of lease liabilities is presented in note 5.4.

23.2 Finance lease liabilities – Company as lessee (period until 31 December 2018 – before adoption of IFRS 16)

As at 31 December 2018, the Company leased two servers under finance lease agreements entered into in 2014 and in 2017, trucks under finance lease agreement entered into in 2017 and forklifts under the agreement entered into in 2018. Total net amount of the lease liability as at the date of the agreements is PLN 4,742 thousand. The agreements were concluded for a period of 60 months. Monthly lease payments amount to approx. PLN 80 thousand. The terms and conditions of the agreements were not different from terms and conditions typical to this type of agreements.

	31 December 2018
Minimum lease payments	
payable up to 1 year	904
payable between 2 and 5 years	2,562
Total	3,466
Future interest expenses	(238)
Present value of finance lease liabilities	3,228
of which:	
payable up to 1 year	807
payable between 2 and 5 years	2,421

23.3 Operating lease liabilities – Company as a lessee (period until 31 December 2018 – before adoption of IFRS 16)

Total amounts of future minimum lease payments under warehouse and office rental contracts in Nadarzyn, leasing of passenger cars and perpetual usufruct rights to land as at 31 December 2018 are (amounts include only future rent without maintenance and service fees):

	31 December 2018
up to 1 year	2,287
1–3 years	3,603
3–5 years	259
more than 5 years	4,339
Total	10,488

24. Provisions

	Provisions for guarantee repairs
As at 1 January 2019	857
Provision created	900
Provision utilized	(857)
As at 31 December 2019	900
Short-term as at 31 December 2019	900
As at 1 January 2018	366
Provision created	857
Provision utilized	(366)
As at 31 December 2018	857
Short-term as at 31 December 2018	857

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The provision for guarantee repairs is created in accordance with the policy described in note 2.21. The obligation of the Company to incur the costs of guarantee repairs results from general provisions on surety and guarantee granted to certain product groups. It is to be used within less than 12 months, and the amount is estimated based on historical costs of guarantee repairs borne; thus, the uncertainty towards its value should not have a material impact on the Company's future results. Provisions are recognised in the financial result under "costs of goods for resale sold".

25. Operating segments

Identification of operating and reporting segments

The Management Board of the Company makes decisions related to the Company's operations from the perspective of distribution channels and geographical coverage.

The Company specifies 3 operating and reporting segments for its activities:

- sales on local markets to retail networks,
- sales on local markets - wholesale market,
- export sales.

Sales in other distribution channels is disclosed as other sales.

As part of the retail networks segment, the Company cooperates with large retail networks throughout Poland and Romania. Wholesale on all markets where the Company holds its entities is conducted through a network of wholesalers, authorised retail stores and sales representatives. Foreign markets are supported using sales department of the Company. The segment of other sales comprises mainly sales through a stationary store and online store. As at 31 December 2019, this segment did not meet separate reporting criteria. As a result, it is presented as other trading activities.

Data analysed by the Management Board of the Company for segment description is consistent with the data disclosed in the statement of comprehensive income.

In 2019 and in 2018 the Company did not record revenue from sale to a single external customer exceeding 10% of total sales revenue.

As at 31 December 2019, the Company's assets amounted to PLN 328,957 thousand (31 December 2018: PLN 289,782 thousand), and the Company's liabilities amounted to PLN 119,745 thousand (31 December 2018: 120,555 thousand), excluding liability for the purchase of shares in the amount of PLN 29,868 thousand, were related only to trading activities.

The Company has no non-current assets located abroad.

The Management Board of the Company does not examine the assets and liabilities of the Company for each segment separately.

The most important geographic export directions of the Company are disclosed in note 26.

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12 months ended 31 December 2019	EXPORT SALES	WHOLESALE MARKET	RETAIL NETWORKS	OTHER	Total
Sales revenue					
Sales to external customers	130,763	146,783	59,863	19,374	356,783
Total segment revenue	130,763	146,783	59,863	19,374	356,783
Cost of goods sold					
Sales to external customers	(92,249)	(96,769)	(41,732)	(10,748)	(241,498)
Total costs of goods sold	(92,249)	(96,769)	(41,732)	(10,748)	(241,498)
Gross profit	38,514	50,014	18,131	8,626	115,285
Gross margin	29%	34%	30%	45%	32%
Gross profit – all operating segments					115,285
Selling costs					(49,375)
Administrative expenses					(15,218)
Other operating revenue					1,469
Other operating expenses					(296)
Operating profit					51,865
Financial revenue					3
Financial expenses					(2,105)
Profit before tax					49,763
Income tax					(9,678)
Net profit					40,085
12 months ended 31 December 2018					
Sales revenue					
Sales to external customers	115,458	127,553	54,814	13,808	311,633
Total segment revenue	115,458	127,553	54,814	13,808	311,633
Cost of goods sold					
Sales to external customers	(82,228)	(80,491)	(37,841)	(6,751)	(207,311)
Total costs of goods sold	(82,228)	(80,491)	(37,841)	(6,751)	(207,311)
Gross profit	33,230	47,062	16,973	7,057	104,322
Gross margin	29%	37%	31%	51%	33%
Gross profit – all operating segments					104,322
Selling costs					(41,132)
Administrative expenses					(15,235)
Other operating revenue					2,203
Other operating expenses					(394)
Operating profit					49,764
Financial revenue					1
Financial expenses					(1,022)
Profit before tax					48,743
Income tax					(9,497)
Net profit					39,246

Notes constitute an integral part of these financial statements

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26. Sales revenue

	12 months ended 31 December	
	2019	2018
Sales of goods for resale	356,783	311,633
Total sales revenue	356,783	311,633

The geographical structure of revenues from sales has been presented below.

	12 months ended 31 December		12 months ended 31 December	
	Sales revenue	Share	Sales revenue	Share
Romania	22,245	6.2%	15,112	4.8%
Baltic countries	18,394	5.2%	16,071	5.2%
Ukraine	15,220	4.3%	15,264	4.9%
Hungary	14,622	4.1%	11,876	3.8%
Belarus	12,598	3.5%	10,971	3.5%
Russia	10,548	3.0%	8,806	2.8%
Czech Republic	7,973	2.2%	9,157	2.9%
Germany	6,123	1.7%	7,496	2.4%
Europe – other EU countries	10,596	3.0%	10,135	3.3%
Europe – other non-EU countries	9,243	2.6%	8,794	2.8%
Other continents	3,201	0.9%	1,776	0.6%
Total export	130,763	36.7%	115,458	37.0%
Poland	226,020	63.3%	196,175	63.0%
Total sales revenue	356,783	100.0%	311,633	100.0%

27. Costs by type and cost of goods sold

	12 months ended 31 December	
	2019	2018
Amortisation and depreciation	4,916	2,530
Material and energy consumption	3,160	2,869
Third-party services, including:	20,523	17,236
<i>costs of transportation</i>	7,234	6,499
<i>warehouse services</i>	5,689	1,109
<i>costs of renting space with maintenance fees</i>	786	2,123
<i>IT and telecommunications costs</i>	1,773	1,749
<i>operating lease – passenger cars</i>	-	789
<i>legal, audit and consulting costs</i>	686	622
Taxes and fees	1,217	1,067
Costs of employee benefits	30,366	26,969
Other costs by type	4,411	5,696
Value of goods for resale and materials sold	241,498	207,311
Total costs by type and value of goods for resale sold	306,091	263,678
Selling costs, including:	49,375	41,132
<i>amortisation and depreciation</i>	3,888	1,907
<i>costs of employee benefits</i>	19,916	17,255
<i>Impairment loss on receivables</i>	640	636
Administrative expenses, including:	15,218	15,235
<i>amortisation and depreciation</i>	1,028	623
<i>costs of employee benefits</i>	10,450	9,714
Value of goods for resale sold	241,498	207,311
Total	306,091	263,678

The Company does not conduct important R&D works.

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28. Cost of employee benefits

	12 months ended 31 December	
	2019	2018
Payroll	25,196	22,349
Cost of social insurance	4,384	3,880
Cost of provision for unused leaves	75	199
Cost of provision for retirement benefits	(6)	42
Cost of paid retirement and other benefits	60	-
Cost of other employee benefits	657	499
Total cost of employee benefits	30,366	26,969

Below is the average annual number of employees in terms of one FTE:

	12 months ended 31 December	
	2019	2018
Total employees	267	252

29. Other operating revenue and expenses

	12 months ended 31 December	
OTHER OPERATING REVENUE	2019	2018
Surplus of FX gains over FX losses on operating activities	1,254	1,980
Revenue from other sales	126	148
Motor insurance claims received from counterparties	19	41
Interest received	3	8
Profit on sales of property, plant and equipment	3	-
Other operating revenue	64	26
Total other operating revenue	1,469	2,203

	12 months ended 31 December	
OTHER OPERATING EXPENSES	2019	2018
Loss on liquidation of property, plant and equipment	-	148
Cost of other sales	106	157
Penalties and fines paid	15	-
Court and debt recovery fees	14	28
Interest paid to the state budget and to counterparties	3	1
Donations given	21	18
Receivables written-off	12	3
Other	125	39
Total other operating expenses	296	394

30. Financial revenue and expenses

	12 months ended 31 December	
FINANCIAL REVENUE	2019	2018
Interest on cash in bank accounts	2	1
Total financial revenue	2	1

	12 months ended 31 December	
FINANCIAL EXPENSES	2019	2018
Interest and commissions on loans	1,657	938
The cost of discounting long-term liabilities	41	-
Interest on lease liabilities	369	84
Costs of financial guarantees granted	38	-
Total financial expenses	2,105	1,022

Notes constitute an integral part of these financial statements

31. Income tax**Tax expense**

The reporting periods presented in these financial statements cover the following tax periods:

- from 1 January 2019 to 31 December 2019,
- from 1 January 2018 to 31 December 2018.

	12 months ended 31 December	
	2019	2018
Current tax	9,845	9,708
Deferred tax	(167)	(211)
Total income tax	9,678	9,497

A 19% corporate income tax rate was applicable in all the aforementioned periods.

Reconciliation of the theoretical tax on the pre-tax profit and the statutory tax rate with the income tax expense recognised in profit or loss is presented in the table below:

	12 months ended 31 December	
	2019	2018
Profit before tax	49,763	48,743
Tax rate applicable in the period	19%	19%
Tax calculated at the applicable tax rate	9,455	9,261
Tax effect of the following items:		
- permanent tax differences – costs	210	225
- temporary tax differences for which no asset was created (unwinding of discount on long-term liabilities)	8	6
- tax related to previous periods	5	5
Income tax reported in the profit and loss account	9,678	9,497

The provisions on VAT, CIT, PIT or social security contributions frequently change, often resulting in the absence of any established regulations or legal precedents for reference. The regulations in effect tend to be unclear, thus leading to differences in opinions as to legal interpretation of fiscal regulations, both between state authorities themselves and between state authorities and entrepreneurs. Tax declarations and other settlements (e.g. customs or foreign exchange) can be audited by authorities which are authorised to impose high fines, and the additional liabilities arising from such audits have to be paid including high interest. In the light of the above, the tax risk in Poland is higher than usual tax risk in countries with better-developed tax systems. In Poland, no formal procedures are present for the determination of the final amount of tax due. Tax declarations can be audited over a period of five years. Therefore, the amounts disclosed in the financial statements may change at a later date, following final determination of their amount by the competent tax authorities.

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Deferred income tax

	As at 31 December 2019			As at 1 January 2019	Recognised in profit or loss/equity
	Assets	Liabilities	Net	Net	
Non-current assets					
Difference between tax and accounting depreciation rates of property, plant and equipment	-	2,274	(2,274)	(1,345)	(929)
Deferred expenses related to perpetual usufruct of land	-	-	-	(40)	40
Current assets					
Write-down of inventories	347	-	347	252	95
Asset for expected returns	-	209	(209)	(109)	(100)
Write-down of receivable	520	-	520	390	130
Balance-sheet valuation of receivables denominated in foreign currencies	50	-	50	(9)	59
Balance-sheet valuation of cash denominated in foreign currencies	-	-	-	-	-
Long-term liabilities					
Balance-sheet valuation of long-term liabilities	-	100	(100)	-	(100)
Lease liabilities	1,046	-	1,046	460	586
Provision for retirement benefits	99	-	99	76	23
Financial guarantees granted	7	-	7	-	7
Short-term liabilities					
Provisions for liabilities	474	-	474	477	(3)
Balance-sheet valuation of short-term liabilities	-	27	(27)	28	(55)
Provisions for unused vacation and bonuses	838	-	838	794	44
Accrued interest	6	-	6	11	(5)
Lease liabilities	544	-	544	153	391
Provisions for guarantee repairs	171	-	171	163	8
Total deferred income tax, of which	4,102	2,610	1,492	1,301	191
- recognised in profit or loss					167
- recognised in equity (*)					24

(*) applies to deferred tax from actuarial losses recognised in other comprehensive income

Of the above-reported value of net deferred tax assets, the amount of PLN 701 thousand (provision), as at 31 December 2019, concerns items that the Parent Company expects to realise over a period exceeding 12 months.

There are no significant temporary differences and tax losses for which no assets have been created.

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32. Earnings per share

	12 months ended 31 December	
	2019	2018
Net profit	40,085	39,246
Weighted average number of ordinary shares issued ('000)	75,042	75,042
Weighted average number of ordinary shares	75,042	75,042
Basic earnings per share (PLN)	0.53	0.52
Diluted net profit for the period	40,085	39,246
Weighted average number of issued ordinary shares, applied to calculate basic earnings per share	75,042	75,042
Dilution impact	-	-
Adjusted weighted average number of ordinary shares used for calculating diluted earnings per share ('000)	75,042	75,042
Diluted earnings per share (PLN)	0.53	0.52

Basic earnings per share were calculated by dividing the net profit by the weighted average number of ordinary shares during the period.

As at 31 December 2019 the Company had no potential dilutive instruments.

33. Financial guarantees granted and received

As at 31 December 2019, the Company had the following guarantees:

No	Counterparty	Type of guarantee	Subject matter and value	Date of expiry
1	Bank Handlowy w Warszawie S.A.	Guarantee of payment for the lease of warehouses in Nadarzyn	Bank guarantee in the amount of EUR 196,870	28 February 2020 (*)
2	Sopockie Towarzystwo Ubezpieczeń ERGO Hestia S.A.	Guarantee of payment of custom debts	The security for repayment of custom debts, taxes and other fees associated with goods released into free circulation based on customs declaration, in the amount of PLN 270,000	31 December 2020

(*) after the end of the financial year, the guarantee was extended until 28 February 2021, for the amount of EUR 199,787.

On 12 June 2019, TOYA S.A. granted a guarantee of payment of liabilities arising from warehouse and office rental agreement by Toya Romania S.A. to the landlord up to the amount of EUR 115 thousand. The lease agreement was concluded on 8 February 2019 and covers a period of 10 years, with the option of changing this period. The warranty expires 3 months after the date of termination of the lease.

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34. Contingent assets and liabilities

On 29 November 2012, the Company and TOYA Development Sp. z o.o. Spółka Komandytowa in liquidation (hereinafter: Toya Development) concluded an agreement (the "Agreement") concerning a legal defect of the real property which was contributed in kind on 6 April 2011 pursuant to Resolution No 1 of the Extraordinary General Shareholders' Meeting of TOYA Development by TOYA S.A., which at that time was the company's general partner. The real property in question comprises land with the expenditure incurred thereon. The contributed real property had a legal defect, i.e. on 6 April 2011 TOYA S.A. was not its owner since, pursuant to a decision of the Head of Wisznia Mała Municipality of 7 May 2007, this plot of land became the property of Trzebnicki Powiat on 8 June 2007. TOYA S.A. is entitled to pursue claims against Trzebnicki Powiat due to expropriation of the abovementioned real property and the expenditure incurred thereon. Had the legal defect of the in-kind contribution not existed and had the transfer of ownership of the real property been effective, TOYA Development would be entitled to the claims of TOYA S.A. Thus, by way of compensation for the damage resulting from the property's legal defect, TOYA S.A. has undertaken to pay TOYA Development compensation equal to the compensation obtained from the Trzebnicki Powiat. The right to compensation will arise provided that Toya S.A. receives compensation from the Trzebnicki Powiat and in the amount obtained from the Trzebnicki Powiat. As at 31 December 2015, the contingent liability includes compensation due to the incurred expenditure, whose revaluated value was estimated at net PLN 2.5 million. At the same time, as at 31 December 2015, the Company had a contingent asset due to compensation for the incurred expenditure from the Trzebnicki Powiat in the same amount, i.e. approx. net of PLN 2.5 million.

On 24 January 2014, TOYA S.A. filed a lawsuit in the Regional Court in Wrocław against the Trzebnicki Powiat for the repayment of the disputed amount. In July 2015, the lawsuit was dismissed by the Court and in September 2015, the Company appealed against this decision. On 14 June 2016 the appeal was dismissed. The Court decision is final and legally valid, therefore as of 31 December 2016 the contingent liability for compensation due to the incurred expenditure and the contingent asset due to compensation for the incurred expenditure from the Trzebnicki Powiat in the same amount, have been terminated.

On 21 November 2017, TOYA S.A. received request from TOYA Development for payment of PLN 3,076 thousand (the "Request"), due to the legal defect of the real property which was contributed in kind to TOYA Development by TOYA S.A. on 6/04/2011, pursuant to Resolution No 1 of the Extraordinary General Shareholders' Meeting of TOYA Development. Based on legal opinions obtained, the Request has been considered as unfounded, due to the fact that the matter of compensation for damage resulting from the legal defect of the real property had already been regulated in the Agreement between the parties. As a result, in opinion of TOYA S.A., the Request received from TOYA Development has no valid factual and legal grounds. According to the Management Board of TOYA S.A., the probability that the payment will have to be made is low, therefore no provision for that purpose has been recognised in the financial statements as at 31 December 2019.

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35. Transactions with related entities

In 2019 and 2018, the Company effected transactions with the following related parties:

- Toya Romania SA – subsidiary,
- Yato Tools (Shanghai) Co., Ltd. – subsidiary,
- Yato Tools (Jiaxing) Co., Ltd. – subsidiary,
- Toya Development Sp. z o.o. S.K. in liquidation – entity related through key management personnel,
- Grzegorz Pinkosz – President of the Management Board – key management personnel,
- Maciej Lubnauer – Vice-President of the Management Board – key management personnel,
- Piotr Mondalski – President of the Supervisory Board – key management personnel,
- Jan Szmidski – Vice-President of the Supervisory Board – key management personnel,
- Dariusz Górka – Member of the Supervisory Board – key management personnel,
- Grzegorz Maciąg – Member of the Supervisory Board – key management personnel,
- Michał Kobus - Member of the Supervisory Board – key management personnel,
- Tomasz Koprowski - Member of the Supervisory Board – key management personnel until 29 August 2018,
- Wojciech Bartłomiej Papierak - Member of the Supervisory Board – key management personnel,
- Beata Szmidski - Member of the Supervisory Board since 20 November 2018 – key management personnel.

In the years ended 31 December 2019 and 31 December 2018, no receivables from related parties were written down.

Balances due to transactions with related entities are not insured.

Information on remuneration and benefits of key management personnel and on transactions executed with such personnel

The Management Board and the Supervisory Board of the Company comprise the key management personnel of the Company.

The remuneration and benefits paid or payable to the Company's key management personnel are as follows:

	2019	2018
Remunerations and benefits under employment contracts and appointment contracts — Management Board	2,048	2,042
Social insurance (ZUS) costs borne by the Company – Management Board	91	88
Remunerations for positions held – Supervisory Board	588	583
Social insurance (ZUS) costs borne by the Company – Supervisory Board	99	94

Apart from the transactions mentioned above and in the table on the next page, the Company did not execute any transactions with the key management personnel.

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Breakdown of transactions and balances with related entities

	Trade and other receivables	Trade and other payables	Liabilities due to purchase of shares	Revenue from sales of goods and services and other revenues	Purchase of goods and services	Remuneration for work	Dividend paid
	31.12.2019			1.01.2019 - 31.12.2019			
Subsidiaries	6,287	4,326	29,868	18,482	143,019	-	-
Entities related through key management personnel	4	9	-	21	35	-	-
Key management personnel	-	-	-	-	-	2,638	-
Person closely-related with a key management personnel	-	-	-	-	-	-	-
Total	6,291	4,335	29,868	18,503	143,054	2,638	-
	31.12.2018			1.01.2018 - 31.12.2018			
Subsidiaries	2,881	6,272	-	16,157	149,105	-	-
Entities related through key management personnel	3	-	-	29	12	-	-
Key management personnel	-	-	-	-	-	2,625	19,576
Person closely-related with a key management personnel	-	-	-	-	-	-	1,522
Total	2,884	6,272	-	16,186	149,117	2,625	21,098

Related party transactions are entered into on arm's length terms in the course of the Company's day-to-day operations.

36. Material events subsequent to the end of reporting period

36.1 Resolutions adopted by the Extraordinary General Meeting of Shareholders on 20 January 2020

On 20 January 2020, the Extraordinary General Meeting of Shareholders took place, which repealed Resolution No. 21 of the General Meeting of Shareholders of 26 June 2019 regarding the authorization of the Management Board to purchase own shares and gave it a new content, according to which:

- the authorization period for the Management Board to purchase own shares was shortened until 29 February 2020 (previous date: 31 May 2020);
- the minimum payment amount per share was set at PLN 7 and the maximum payment amount at PLN 7.50 (previous values of PLN 5.20 and PLN 7.8 per share, respectively);
- the goal of shares buyback was narrowed down to buying shares "for redemption".

36.2 Annex to a significant agreement

On 6 February 2020, TOYA S.A. and mBank S.A. with its registered office in Warsaw, concluded Annex No. 1 to the Overdraft Credit Facility Agreement No. 09/030/19/Z/VV. Pursuant to this annex, the date of final repayment of the debt was set at 30 September 2020.

The other terms and conditions of the Agreement remain without any significant changes and do not deviate from the generally applicable terms and conditions with respect to this type of agreements.

36.3 Convening of the Extraordinary General Meeting of Shareholders on 17 March 2020

On 19 February 2020, the Company's Management Board convened an Extraordinary General Meeting of Shareholders for 17 March 2020, in connection with the request of a shareholder representing at least 1/20 of the share capital in the Company. The request concerned an amendment to the resolution of the Extraordinary General Meeting of Shareholders of 20 January 2020, regarding the authorization of the Management Board to purchase own shares. In connection with the announcement of a COVID-19 coronavirus pandemic by the WHO, a minority shareholder filed a motion to cancel the Extraordinary General Meeting of Shareholders.

36.4 Contribution to the share capital of Yato Tools (Jiaying) Co. Ltd.

After the end of the financial year, the Company contributed USD 2,000 thousand to the share capital of Yato Tools (Jiaying) Co. Ltd., which reduced the liability for the purchase of shares disclosed as at 31 December 2019 (see note 18).

36.5 Impact of the COVID-19 coronavirus pandemic on the Company's activities

The Company purchases goods from suppliers located in various parts of the world, but in particular in Asia. The spread of the COVID-19 coronavirus in that area in the first quarter of 2020 resulted in unexpected extension of the New Year's break, which is traditionally associated with celebrations of the Chinese New Year, which this year was January 25th. This resulted in reduced supply of goods ordered by the Company from local suppliers. However, the Company expects that in the coming weeks it will be able to realize orders at the level similar to previous years, due to the likely gradual deceleration of risk.

The Company considers that the occurrence of disruptions in the supply chain referred to above will not have a significant impact on the Company's results in the coming quarters, due to the fact that the interruption in supplies from that region occurs every year in that period (due to the Chinese New Year) and the impact of its unexpected extension this year is offset by sufficient volume of inventories on stock held by the Company.

On 11 March 2020, the World Health Organization (WHO) announced a COVID-19 coronavirus pandemic due to the spread of the threat to various regions of the world, including Europe, and in particular Italy. An increased threat was also observed in Poland. The Company closely monitors the development of the situation and the efforts of state institutions to stop the pandemic and limit its impact. The Company complies with the recommendations of state authorities, including Chief Sanitary Inspector, Ministry of Health, National Labour Inspectorate and local authorities, in the field of protection of employees, their families and all contractors. In this respect, the Company will cooperate with all institutions with the utmost diligence, in accordance with binding laws.

The situation associated with the occurrence of the COVID-19 pandemic in Poland, Europe and other regions of the world may have an impact on the development of the Company's operations and financial results in the near future, may limit or even prevent intensive development of the Company. Due to the very dynamic development of the pandemic and its nature, the impact on financial results cannot be reliably estimated as at the date of publication of the financial statements.

As at the date of publication of this report, the Company conducts sales in accordance with the orders placed, and inventories on stock and a stable financial situation ensure operational continuity of operations. Possible risks in this segment depend, among others, on purchasing activities and financial liquidity of clients and possible additional restrictions imposed by state and local authorities.

Management Board of Toya S.A.

Date	Name and surname	Position	Signature
26.03.2020	Grzegorz Pinkosz	President of the Management Board	
26.03.2020	Maciej Lubnauer	Vice-President of the Management Board	

Person responsible for bookkeeping:

Date	Name and surname	Position	Signature
26.03.2020	Iwona Banik	Chief Accountant	