

TOYA S.A. CAPITAL GROUP

Condensed interim consolidated financial statements for the 6-month period ended 30 June 2023



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Interim consolidated statement of financial position

		30 June 2023 unaudited	31 December 2022
ASSETS	Note		
Property, plant and equipment	5	62,260	64,672
Intangible assets		4,415	4,610
Right-of-use assets	66	25,684	29,72
Goodwill	7	739	830
Other receivables		49	53
Deferred income tax assets	21	4,778	4,70
Non-current assets		97,925	104,590
Inventory	8, 21	316,624	241 16
Inventory			341,160
Trade and other receivables	0, 21	94,604	105,35
Income tax receivables		1,918	84
Cash and cash equivalents Current assets	10	24,807 437,953	38,830 486,20
Total assets		535,878	590,798
EQUITY AND LIABILITIES			
Share capital	12	7,504	7,50
Share premium		35,677	35,67
Reserve capital		329	32
Exchange differences from translating foreign entities		(5,052)	10,54
Other capitals		(73)	(73
Retained earnings	14	350,167	316,71
Equity per shareholders of the Parent Company		388,552	370,69
Total equity		388,552	370,69
Liabilities from loans	15	5,715	17,14
Lease liabilities		15,061	17,24
Deferred income tax liability		437	54
Liabilities from employee benefits		566	56
Other long-term liabilities		33	3
Total long-term liabilities		21,812	35,53
Trade and other payables	16	79,020	95,61
Liabilities from employee benefits	21	8,375	11,80
Liabilities from loans	15	27,846	65,02
Lease liabilities		7,673	8,69
Liabilities from current income tax		941	1,70
Provisions	21	1,659	1,72
Total short-term liabilities		125,514	184,57
Total liabilities		147,326	220,10
Total equity and liabilities		535,878	590,798

Notes constitute an integral part of these condensed interim consolidated financial statements

Interim consolidated statement of profit or loss and other comprehensive income

	Note	6	months ended 30 June		3 months ended 30 June
		2023 unaudited	2022 unaudited	2023 unaudited	2022 unaudited
Revenue from sales of goods	17, 18	367,994	367,832	192,966	179,443
Cost of goods and materials sold	19, 18	(247,093)	(245,917)	(128,977)	(119,930
Gross sales profit		120,901	121,915	63,989	59,513
Selling costs	19	(56,666)	(55,039)	(28,194)	(27,941
Administrative expenses	19	(21,136)	(18,247)	(11,743)	(9,560
Expected credit losses	0	115	(153)	38	(44
Other operating revenue		1,766	3,682	1,683	1,762
Other operating expenses		(203)	(165)	(41)	520
Operating profit		44,777	51,993	25,732	24,250
Financial income		177	73	95	43
Financial expenses		(3,050)	(3,690)	(1,248)	(2,410
Profit before tax		41,904	48,376	24,579	21,883
Income tax		(8,451)	(10,007)	(4,713)	(4,462
Net profit		33,453	38,369	19,866	17,421
Other comprehensive income that may be reclassified to profit or loss					
Foreign operations currency translation differences		(15,595)	6,168	(13,610)	2,205
Other net comprehensive income		(15,595)	6 168	(13,610)	2,205
Total net comprehensive income for the period		17,858	44,537	6,256	19,626
Net profit for the year attributable to:					
Shareholders of the Parent Company		33,453	38,369	19,866	17,421
Non-controlling interests		-	-	-	
Other comprehensive income attributable to:					
Shareholders of the Parent Company		(15,595)	6,168	(13,610)	2,205
Non-controlling interests		-	-	-	
Total comprehensive income for the year attributable to	:				
Shareholders of the Parent Company		17,858	44,537	6,256	19,626
Non-controlling interests		-	-	-	

Earnings per share

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		6 months ended 30 June			3 months ended 30 June
		2023 unaudited	2022 unaudited	2023 unaudited	2022 unaudited
Basic earnings per share in PLN	13	0.45	0.51	0.27	0.23
- from continuing operations		0.45	0.51	0.27	0.23
- from discontinued operations		-	-	-	-
Diluted earnings per share in PLN	13	0.45	0.51	0.27	0.23
- from continuing operations		0.45	0.51	0.27	0.23
- from discontinued operations		-	-	-	-

Interim consolidated statement of changes in equity

	Share capital	Share premium	Reserve capital	Exchange differences from translating foreign entities	Other capitals	Retained earnings	Attributable to shareholders of the Parent Company	Total equity
As at 1 January 2023	7,504	35,677	329	10,543	(73)	316,714	370,694	370,694
Comprehensive income								
Net profit	-	-	-	-	-	33,453	33,453	33,453
Other comprehensive income	-	-	-	(15,595)	-	-	(15,595)	(15,595)
Total comprehensive income	-	-	-	(15,595)	-	33,453	17,858	17,858
Transactions with owners	-	-	-	-	-	-	-	-
Total changes in equity	-	-	-	(15,595)	-	33,453	17,858	17,858
As at 30 June 2023 (unaudited)	7,504	35,677	329	(5,052)	(73)	350,167	388,552	388,552
As at 1 January 2022	7,504	35,677	329	10,883	(209)	246,494	300,678	300,678
Comprehensive income								
Net profit	-	-	-	-	-	38,369	38,369	38,369
Other comprehensive income	-	-	-	6,168	-	-	6,168	6,168
Total comprehensive income	-	-	-	6,168	-	38,369	44,537	44,537
Transactions with owners	-	-	-	-	-	-	-	-
Total changes in equity	-	-	-	6,168	-	38,369	44,537	44,537
As at 30 June 2022 (unaudited)	7,504	35,677	329	17,051	(209)	284,863	345,215	345,215

Interim consolidated cash flow statement

	Note	6 m	onths ended 30 June
		2023	2022
		unaudited	unaudite
Cash flows from operating activities			
Profit before tax		41,904	48,37
		41,904	40,570
Adjustments for: Amortization and depreciation		7,988	7,538
Net interest		2,873	3,61
		2,875	-
Profit/Loss on investing activities Foreign exchange gains/losses		(185)	(596 1,830
roleigh exchange gailis/losses		(202)	1,050
Changes in balance sheet items:			
Change in trade and other receivables	11	5,663	1,905
Change in inventories	11	17,519	(64,630
Change in provisions	11	(27)	104
Change in trade and other payables	11	(9,492)	(14,879
Change in employee benefit liabilities	11	(3,036)	(1,177
Cash from activities		63,208	(17,906
Income tax paid		(10,360)	(15,413
Net cash from operating activities		52,848	(33,319
Cash flows from investing activities			
Sale of property, plant and equipment		4	724
Purchases of property, plant and equipment and intangible assets		(6,945)	(9,814
Interest received		177	73
Net cash from investing activities		(6,764)	(9,017
Cash flows from financing activities			
Proceeds from loans		30	54,220
Repayments of loans		(48,398)	
Repayment of lease liabilities		(4,251)	(4,905
Interest paid on loans		(2,561)	(2,724
Interests paid on leases		(728)	(599
Net cash from financing activities		(55,908)	45,992
Net change in cash and cash equivalents		(9,824)	3,656
Balance sheet change in cash and cash equivalents		(14,029)	4,53
- effect of translation of cash and cash equivalents		(4,205)	881
Cash and cash equivalents at the beginning of the period	10	38,836	38,855
Cash and cash equivalents at the end of the period	10	24,807	43,392

Explanatory notes to condensed interim consolidated financial statements

1. General information

TOYA S.A. (the "Company" or the "Parent Company") is a joint stock company established under the Commercial Companies Code. The Company has its registered office in Wrocław at ul. Sołtysowicka 13-15. The Company's shares are publicly traded.

The Company is entered into the Commercial Register maintained by the District Court for Wrocław-Fabryczna, 6th Commercial Division under entry No KRS 0000066712. The Company's Statistical Identification Number (REGON) is 932093253.

The duration of the Company is unlimited.

The core business activities of TOYA S.A. and TOYA S.A. Group include import and distribution of industrial goods, including primarily hand and power tools for professional and DIY use.

In the period from 1 January to 30 June 2023 and until the date of approval of these interim financial statements for publication, the Management Board of the Parent Company was composed of the following members:

- Grzegorz Pinkosz
- Maciej Lubnauer **Robert Borys**

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- President of the Management Board; Vice-President of the Management Board;
- Vice-President of the Management Board.

In the period from 1 January to 30 June 2023 and as of the date of approval of these financial statements, the Supervisory Board of the Parent Company was composed of the following members:

	Piotr Mondalski Jan Szmidt	President of the Supervisory Board; Vice-President of the Supervisory Board;
	Dariusz Górka	Member of the Supervisory Board;
-	Michał Kobus	Member of the Supervisory Board;
-	Grzegorz Maciąg	Member of the Supervisory Board;
-	Wojciech Bartłomiej Papierak	Member of the Supervisory Board;
-	Beata Szmidt	Member of the Supervisory Board.

These interim condensed consolidated financial statements of the Group cover the period of 6 months ended on 30 June 2023. Comparative data is presented:

- as at 31 December 2022 for the interim consolidated statement of financial position,
- for the period from 1 January 2022 to 30 June 2022 and from 1 April 2022 to 30 June 2022 for the interim . consolidated statement of profit or loss and other comprehensive income,
- for the period from 1 January 2022 to 30 June 2022 for the interim consolidated cash flow statement, •
- for the period from 1 January 2022 to 30 June 2022 for the interim consolidated statement of changes in equity. •

These condensed interim consolidated financial statements of the Group for 6-month period ended 30 June 2023 were approved for publication by the Management Board of the Parent Company on 24 August 2023.

The Parent Company has also prepared the condensed interim stand-alone financial statements for the 6-month period ended 30 June 2023, which was approved for publication by the Management Board on 24 August 2023.

2. Capital group structure

As at 30 June 2023, the TOYA S.A. Capital Group comprised the following entities:

Entity name	Registered office	Business profile	Type of equity link	% of shares and votes held	Date of assuming control	Method of consolidation as at the end of the reporting period
TOYA S.A.	Wrocław, Poland	Distribution of hand and power tools	Parent Company	Not applicable	Not applicable	Not applicable – Group's Parent Company
Toya Romania S.A.	Bucharest, Romania	Distribution of hand and power tools	Subsidiary	99.99	November 2003	Full consolidation method
Yato Tools (Shanghai) Co., Ltd.	Shanghai, China	Distribution of hand and power tools	Subsidiary	100.00	January 2013	Full consolidation method
Yato Tools (Jiaxing) Co., Ltd.	Baibu Town, China	Distribution of hand and power tools	Subsidiary	100.00	December 2019	Full consolidation method

In the first half of 2023, there were no changes in the structure of the Group.

3. Summary of significant accounting policies

3.1 Basis for preparation

These condensed interim consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting" approved by the EU.

They should be read jointly with the annual consolidated financial statements for the year ended 31 December 2022 prepared in accordance with International Financial Reporting Standards (called "IFRS") and interpretations issued by International Accounting Standards Board approved by European Union (called "EU").

Going concern

These condensed interim consolidated financial statements have been prepared on the assumption that the Group will continue as going concerns in the foreseeable future.

3.2 Accounting policies

The accounting principles are consistent with those applied in the annual consolidated financial statements for the financial year ended 31 December 2022, except for the adoption of new and changed standards, described below.

3.3 Impact of new or changed standards and interpretations on the consolidated financial statements of the Group

These financial statements were prepared based on IFRS approved by the EU, issued and effective for reporting periods starting on or after 1 January 2023.

a) New standards, interpretations and changes to existing standards that are effective in 2023

New IFRS 17 "Insurance Contracts"

A new standard regulating the recognition, measurement, presentation and disclosure of insurance and reinsurance contracts. The standard replaces the existing IFRS 4.

The application of the standard did not have a significant impact on the Company's financial statements.

• Amendment to IFRS 4 "Insurance Contracts"

The change extended exemptions from the application of IFRS 9 until 2023.

This change had no impact on the consolidated financial statements of the Group.

Amendment to IAS 1 "Presentation of financial statements

The IAS Council clarified which information regarding the accounting policy applied by the entity is significant and requires disclosure in the financial statements. The principles focus on tailoring disclosures to an individual's circumstances. The Council warns against using standardized provisions copied from IFRS and expects that the basis for valuation of financial instruments is important information.

The above changes did not have a significant impact on the consolidated financial statements of the Group.

• Amendments to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors": Definition of Accounting Estimates

The Council introduced the definition of an accounting estimate into the standard: Accounting estimates are monetary amounts in financial statements that are subject to measurement uncertainty.

The above changes did not have a significant impact on the consolidated financial statements of the Group.

• Amendments to IAS 12 "Income Taxes": Deferred tax relating to assets and liabilities recognized as a result of a single transaction

The Council introduced the principle that if a transaction results in both positive and negative temporary differences in the same amount, assets and provisions for deferred income tax should be recognized even if the transaction does not result from the merger or has no impact on the accounting or tax result. This means the need to recognize assets and deferred tax provisions, e.g. when temporary differences in equal amounts occur in the case of leasing (a separate temporary difference from the liability and from the right to use) or in the case of reclamation liabilities. The rule that deferred tax assets and liabilities are offset if current tax assets and liabilities are subject to offsetting has not been changed.

The above changes did not affect the consolidated financial statements of the Group.

Amendment to IFRS 17 "Insurance Contracts"

The Board established transitional provisions on comparative data for entities that implement IFRS 17 and IFRS 9 simultaneously to reduce potential accounting mismatches arising from differences between these standards.

The above changes did not affect the consolidated financial statements of the Group.

b) New standards, interpretations and changes to existing standards that are not yet in force and have not been previously applied by the Group

Standards and Interpretations awaiting approval by the European Commission:

Standards and Interpretations	Type of anticipated change in accounting policies	Possible impact on the financial statements
Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures Valid for annual periods beginning on 1 January 2024	The amendment describes the characteristics of reverse factoring agreements ("Supplier finance arrangements") and introduces the need to disclose additional information.	The Group does not expect the Standard to have a significant impact on its consolidated financial statements.
Amendment to IAS 12 "Income Taxes" Valid for annual periods starting on 1 January 2023	The change introduces a temporary exception to the recognition of deferred tax resulting from the implementation of international tax reform ("Pillar Two Model Rules" issued by the OECD) and the obligation to introduce additional disclosures related to it.	The above changes are not expected to have a significant impact on the Group's consolidated financial statements.
Amendment to IAS 1 "Presentation of financial statements" Valid for annual periods beginning on 1 January 2024	 The IAS Council clarified the rules for classifying liabilities as long- or short-term primarily in two aspects: it was clarified that the classification depends on the rights that the entity has as at the balance sheet date, management's intentions to accelerate or delay payment of the obligation are not taken into account. 	The above changes are not expected to have a significant impact on the Group's consolidated financial statements.
Amendment to IAS 1 "Presentation of financial statements" Valid for annual periods beginning on 1 January 2024	The change clarifies that as at the balance sheet date, the entity does not take into account covenants that will have to be met in the future when considering the classification of liabilities as long- or short- term. However, the entity should disclose information about these covenants in the explanatory notes to the financial statements.	The above changes are not expected to have a significant impact on the Group's consolidated financial statements.
Amendment to IFRS 16 "Leases" Valid for annual periods beginning on 1 January 2024	The amendment clarifies the requirements for the valuation of leasing liabilities arising from sale and leaseback transactions. It is intended to prevent incorrect recognition of the result on the transaction in the part relating to the retained right of use when leasing payments are variable and do not depend on the index or rate.	The above changes are not expected to have a significant impact on the Group's consolidated financial statements.

The Group has not decided in these condensed consolidated financial statements on the prior application of any standard, interpretation or change that has been published but has not yet entered into force in the light of European Union regulations.

4. Seasonality

The Group's offer is aimed at the consumer market, which is sensitive to the seasons and weather conditions. However, seasonality practically does now exist now. This is the result of the implemented policy of introducing a new assortment, adjusted to the seasons of the year, as well as the broad product offer of the Group.

5. Property, plant and equipment

	30 June 2023 unaudited	31 December 2022
Land	2,907	2,907
Buildings and structures	34,470	38,656
Plant and equipment	4,142	4,781
Vehicles	1,069	821
Other	13,408	8,705
Total	55,996	55,870
Property, plant and equipment not transferred for use	6,264	8,802
Total property, plant and equipment	62,260	64,672

In the item "other", the Group mainly includes storage and display shelves as well as furniture for offices and warehouses.

In the period from 1 January to 30 June 2023, the gross value of tangible fixed assets increased by PLN 201 thousand, mainly as a result of:

- further expenditure on completion of the warehouse located in China;
- reclassification of means of transport from right-of-use assets, in connection with purchase after the leasing period;
- purchase of IT equipment and display shelves by the Parent Company.

Depreciation of property, plant and equipment recognized in the financial result amounted to PLN 3,060 thousand. The remaining changes result from differences in the conversion of foreign units

6. Right-of-use assets

	30 June 2023 unaudited	31 December 2022
Land	6,088	6,685
Buildings and structures	15,251	16,601
Plant and equipment	1,331	1,458
Vehicles	3,014	4,981
Total	25,684	29,725

In the first half of 2023, the Group did not conclude any new leasing agreements. The decrease in the gross value of rightof-use assets resulted from:

- indexation of fees in accordance with contracts concluded in previous years, as a result of which assets increased by PLN 1,984 thousand;
- reclassification to fixed assets as a result of the purchase after the end of the leasing period, in accordance with the conditions provided for in the contract, as a result of which the assets were reduced by PLN 1,012 thousand.

Depreciation of right-of-use assets recognized in the financial result amounted to PLN 4,263 thousand.

The remaining changes result from differences in the conversion of foreign units.

7. Goodwill

Goodwill amounting to PLN 739 thousand includes only the goodwill resulting from the acquisitions of Yato Tools (Shanghai) Co. Ltd. in 2013. In the first half of 2023, goodwill decreased by PLN 91 thousand as a result of converting the value of the assets into the presentation currency.

8. Inventory

	30 June 2023 unaudited	31 December 2022
Goods for resale at warehouse and in transit	316,248	341,076
Asset for expected returns from customers	376	90
Total inventory (per balance sheet)	316,624	341,166
Revaluation write-down for goods for resale	5,559	4,849
Total inventory (gross)	322,183	346,015

Creation and reversal of inventory write-down is recognized in profit or loss and presented as "cost of goods sold".

In accordance with IFRS 15, in the item "assets for expected returns from customers", the Group presents the value of goods which may be expected to be returned from customers after the end of the reporting period.

The table below presents changes in revaluation write-downs on inventory:

	2023	2022
As at 1 January	4.840	2 1 5 7
As at 1 January	4,849	3,157
Increase	965	1,744
Reversal/utilisation	-	-
Currency translation differences	(255)	(52)
As at 30 June (unaudited) / 31 December	5,559	4,849

Notes constitute an integral part of these condensed interim consolidated financial statements

9. Trade and other short-term receivables

	30 June 2023 unaudited	31 December 2022
Trade receivables from related parties	10	2
Trade receivables from third parties	70,495	84,802
Total trade receivables	70,505	84,804
Taxes, custom duties and social security receivables	14,168	10,384
Other receivables from third parties	2,714	2,834
Advances for deliveries of goods for resale	6,541	8,524
Advances for deliveries of property, plant and equipment	1,526	337
Prepayments and deferred costs	1,704	1,257
Total gross receivables	97,158	108,140
Allowance for the expected credit losses on trade receivables	(2,518)	(2,745)
Impairment write-downs of other receivables	(36)	(36)
Total net receivables	94,604	105,359

The Group performs individual and group analysis of impairment of trade receivables. Receivables are analysed individually when there is an objective evidence of impairment that may have a negative effect on the amount of future cash flows. Significant objective conditions include, for example, taking legal action against a debtor, serious financial problems of the debtor, significant overdue payments. In the case of short-term trade receivables analysed in groups, which do not have a significant financing element, the Group applies the simplified approach required in IFRS 9 and measures impairment losses in the amount of credit losses expected throughout the lifetime of the receivable from its initial recognition. The Group utilizes provision matrix where a fixed provision rate applies depending on the number of days that a trade receivable is outstanding.

For the purpose of estimation of the expected credit losses, trade receivables are grouped on the basis of credit risk characteristics (separate groups were determined for certain distribution channels – receivables from export customers, network customers, wholesale customers and individual customers).

Changes in the allowance for the expected credit losses of trade receivables are presented in the table below:

	2023	2022
As at 1 January	2,745	2,781
Write-off created in the period	(5)	18
Reversal of unused write-offs	(145)	(49)
Use of write-offs created in previous periods	-	(3)
Currency translation differences	(77)	(2)
As at 30 June (unaudited) / 31 December	2,518	2,745

Recognition and reversal of impairment losses on receivables has been included in the item: "expected credit losses".

10. Cash and cash equivalents

	30 June 2023 unaudited	31 December 2022
Cash in hand and at bank	24,807	38,836
Total cash and cash equivalents	24,807	38,836

11. Additional explanation to the cash flow statement

Reconciliation of changes in balance sheet items as shown in the statements of financial position and in the statements of cash flows:

6 months ended on 30 June 2023					
	Balance sheet change	Advances paid for property, plant and equipment	Measurement of cash in foreign currencies	Effect of currency translation of foreign entities	Change in statement of cash flows
Change in trade and other receivables	10,758	1 189	-	(6,284)	5,663
Change in inventories	24,542	-	-	(7,023)	17,519
Change in provisions	(69)	-	-	42	(27)
Change in trade and other payables	(16,599)	-	-	7,107	(9,492)
Change in employee benefit liabilities	(3,431)	-	-	395	(3,036)
Change in cash	(14,029)	-	4,205	-	(9,824)

6 months ended on 30 June 2022	i months ended on 30 June 2022				
	Balance sheet change		Measurement of cash in foreign currencies	Effect of currency translation of foreign entities	Change in statement of cash flows
Change in trade and other receivables	(968)	(3,838)	-	6,711	1 905
Change in inventories	(68,515)	-	-	3,885	(64,630)
Change in provisions	120	-	-	(16)	104
Change in trade and other payables	(6,381)	-	-	(8,498)	(14,879)
Change in employee benefit liabilities	(1,050)	-	-	(127)	(1,177)
Change in cash	4,537	-	(881)	-	3,656

Notes constitute an integral part of these condensed interim consolidated financial statements

12. Share capital

As at 30 June 2023, the share capital amounts to PLN 7,504,222.60 and comprises 75,042,226 shares with a par value of PLN 0.1 each.

In the first half of 2023, there were no changes in the amount of share capital.

13. Earnings per share

	6 montl	hs ended 30 June	3 month	is ended 30 June
	2023	2022	2023	2022
	unaudited	unaudited	unaudited	unaudited
Net profit	33,453	38,369	19,866	17,421
Weighted average number of ordinary shares ('000)	75,042	75,042	75,042	75,042
Basic earnings per share from continuing operations (PLN)	0.45	0.51	0.26	0.23
Net profit attributable to ordinary shareholders used to calculate diluted earnings per share	33,453	38,369	19,866	17,421
Adjusted weighted average number of ordinary shares used for calculating diluted earnings per share ('000)	75,042	75,042	75,042	75,042
Diluted earnings per share from continuing operations (PLN)	0.45	0.51	0.26	0.23

Basic earnings per share were calculated by dividing the net profit by the weighted average number of ordinary shares during the period.

In the first half of 2023 and 2022 the Group had no potential dilutive instruments.

14. Resolutions on approving the annual consolidated report of Toya S.A. Group for 2022 and distribution of profit of the Parent Company

On 29 June 2023, the General Meeting of Shareholders of Toya S.A. approved the financial statements of TOYA S.A. Group for 2022, and also decided to transfer the profit of TOYA S.A. for 2022 in the amount of PLN 46,068 thousand to reserve capital.

15. Loans and borrowings liabilities

	30 June 2023 unaudited	31 December 2022
Long-term bank loans an borrowings liabilities	5,715	17,143
Short-term bank loans an borrowings liabilities	27,846	65,024
Total bank loans an borrowings liabilities	33,561	82,167

Compliance with the provisions of the loan agreement

As at 30 June 2023, the Group did not default on its debt repayment obligations or on any other of its obligations under loan agreements in a manner which would result in an acceleration of debt repayment.

Working capital loan agreements provide that the borrower maintains the financial debt ratios at the agreed level throughout the loan period. If the condition of maintaining the ratios at the level specified by the bank is not met, the bank has the right to terminate the loan agreements.

The nature of other loan repayment collaterals has not changed as compared to 31 December 2022.

15. Loans and borrowings liabilities (cont.)

Characteristics of credit agreements:

Object and value of agreement	Name of the Bank / covering bonds / granting loans	Loan amount as per agreement as at 30 June 2023	Amount outstanding as at 30 June 2023 (*)	Amount outstanding as at 31 December 2022 (*)	Current interest rate	Date of expiry
1. Overdraft facility agreement No BDK/KR- RB/000054601/0641/10 of 22 December 2010	Bank Handlowy w Warszawie S.A.	70,000	1,484	21,159	WIBOR 1 M + bank's margin	15 December 2023
2. Overdraft credit facility agreement No 09/030/19/Z/VV	mBank S.A. with its registered office in Warsaw	60,000	1,521	18,991	WIBOR ON + bank's margin	29 March 2024
3. Overdraft credit facility agreement No WAR/8833/20/326/CB	BNP Paribas Bank Polska S.A. with its registered office in Warsaw	25,000	1,804	1,779	WIBOR 1 M + bank's margin	15 November 2023
4. Non-revolving loan agreement no WAR/8833/20/327/CB	BNP Paribas Bank Polska S.A. with its registered office in Warsaw	40,000	28,752	40,238(**)	WIBOR 3 M + bank's margin	30 September 2024
Total liabilities, of which:		195,000	33,561	82,167		
- short-term portion		177,857	27,846	65,024		
– long-term portion		17,143	5,715	17,143		

(*) the amount used is presented together with interest due but not repaid as at 30 June 2023 and 31 December 2022

(**) including PLN 40,000 thousand of the loan used and PLN 238 thousand accrued and unpaid interest as at 31 December 2022

16. Trade and other payables

	30 June 2023 unaudited	31 December 2022
Trade payables to related parties	<u>-</u>	-
Trade payables to third parties	65,924	82,153
Total trade payables	65,924	82,153
Tax liabilities	8,779	10,280
Liability due to expected goods returns	362	146
Prepayments received	1,733	1,878
Other payables to third parties	966	451
Deferred revenue	1,256	711
Total other current payables	13,096	13,466
Total	79,020	95,619

17. Sales revenue

		6 months ended 30 June		3 months ended 30 June
	2023	2022	2023	2022
	unaudited	unaudited	unaudited	unaudited
Sales of goods for resale	367 994	367 832	192 966	179 443
Total sales revenue	367 994	367 832	192 966	179 443

The geographical structure of revenues from sales has been presented below:

	6 mo	nths ended	6 mont	hs ended	3 mont	hs ended	3 mo	nths ended
	30) June 2023	30 June 2022		30 June 2023		30 June 2022	
	Sales revenue	Share	Sales revenue	Share	Sales revenue	Share	Sales revenue	Share
Ukraine	20,238	5.5%	13,398	3.7%	11,416	5.9%	6,878	3.8%
Hungary	12,451	3.4%	10,361	2.8%	5,995	3.1%	5,035	2.8%
Belarus	12,020	3.3%	9,137	2.5%	6,763	3.5%	5,224	2.9%
Baltic countries	11,077	3.0%	11,841	3.2%	5,935	3.1%	5,962	3.3%
Russia	6,190	1.7%	4,695	1.3%	3,667	1.9%	1,966	1.1%
Czech Republic	5,801	1.6%	6,295	1.7%	2,852	1.5%	2,667	1.5%
Bulgaria	4,653	1.3%	3,002	0.8%	3,108	1.6%	1,407	0.8%
Moldova	4,076	1.1%	4,710	1.3%	2,351	1.2%	2,561	1.4%
Greece	4,007	1.1%	2,842	0.8%	1,939	1.0%	1,269	0.7%
Germany	2,846	0.8%	3,774	1.0%	1,311	0.7%	1,603	0.9%
Europe – other EU countries	5,194	1.4%	5,955	1.6%	2,517	1.3%	2,615	1.5%
Europe – other non-EU countries	4,394	1.2%	4,207	1.1%	1,963	1.0%	2,247	1.3%
Africa	8,279	2.2%	9,032	2.5%	4,477	2.3%	3,944	2.2%
South and Central America	5,652	1.5%	14,467	3.9%	2,447	1.3%	4,436	2.5%
Asia	15,516	4.2%	17,712	4.8%	8,952	4.6%	10,154	5.6%
Australia and Oceania	143	0.0%	368	0.1%	122	0.1%	120	0.1%
Total export	122,537	33.3%	121,796	33.1%	65,815	34.0%	58,088	32.4%
Poland	183,817	50.0%	185,710	50.5%	96,340	49.9%	92,385	51.5%
Romania	45,381	12.3%	43,685	11.9%	21,487	11.1%	21,093	11.8%
China	16,259	4.4%	16,641	4.5%	9,324	4.8%	7,877	4.4%
Total sales revenue	367,994	100.0%	367,832	100.0%	192 966	100.0%	179,443	100.0%

Notes constitute an integral part of these condensed interim consolidated financial statements

18. Operating segments

The management board of the parent company makes operational decisions from the perspective of distribution channels and geography.

The Group distinguishes 4 operating and reporting segments in its activities:

- sales on domestic markets (Poland, Romania) to retail chains,
- sales on domestic markets (Poland, Romania and China) wholesale market,
- foreign sales,
- retail sales mainly e-commerce sales (Poland, Romania and China).

As part of the retail networks segment, the Group cooperates with large retail networks throughout Poland and Romania. Wholesale on all markets where the Group holds its entities is conducted through a network of wholesalers, authorised retail stores and sales representatives. Foreign markets are supported using sales department of the Parent Company and subsidiaries Yato Tools (Shanghai) Co. Ltd. and Yato Tools (Jiaxing) Co. Ltd. As part of retail sales, sales are mainly realized through an online store and online sales platforms.

Data analysed by the Management Board of the Parent Company for segment description is consistent with the data disclosed in the statement of comprehensive income.

The Group did not record revenue from sale to a single external customer exceeding 10% of total sales revenue.

As at 30 June 2023, the Group's assets amounted to PLN 538,878 thousand, and the Group's liabilities amounted to PLN 147,326 thousand and were related only to trading activities. The Management Board of the Parent Company does not examine the assets of the Group for each segment separately.

The Parent Company has no non-current assets located abroad. Non-current assets of the subsidiaries are located outside of Poland. The net value of property, plant and equipment located in Romania as at 30 June 2023 is PLN 3,822 thousand and located in China is PLN 40,587 thousand.

The Group has been present on the markets of Eastern Europe for a long time, in particular in Ukraine, Belarus and Russia. Despite its long presence on these markets, the Group did not have any assets there and transactions with local customers were of a short-term nature. The Russian-Ukrainian conflict that started with hostilities on 24 February 2022 disrupted trade relations in these markets, resulting in a temporary freezing of relations with some customers.

It should be emphasized that the Group complies with all sanctions imposed by the European Union, Poland and the governments of other countries imposed on entities, persons and goods indicated in the relevant legal acts. The Group has implemented appropriate procedures in this regard. However, the implemented procedures and the need to verify and comply with all economic sanctions result in a slowdown in trade with customers from these markets, which is beyond the Group's control. This may impact trading with customers present in these markets.

18. Operating segments (cont.)

6 months ended 30 June 2023 (unaudited)	EXPORT SALES	WHOLESALE MARKET	RETAIL NETWORKS	RETAIL SALES	Total
Sales revenue					
Sales to external customers	122,537	178,319	39,033	28,105	367,994
Total segment revenue	122,537	178,319	39,033	28,105	367,994
Cost of goods sold					
Sales to external customers	(87,140)	(117,221)	(28,162)	(14,570)	(247,093)
Total costs of goods sold	(87,140)	(117,221)	(28,162)	(14,570)	(247,093)
Gross profit	35,397	61,098	10,871	13,535	120,901
Gross profit margin	29%	34%	28%	48%	33%

6 months ended 30 June 2022 (unaudited)	EXPORT SALES	WHOLESALE MARKET	RETAIL NETWORKS	RETAIL SALES	Total
Sales revenue					
Sales to external customers	121,796	176,767	43,500	25,769	367,832
Total segment revenue	121,796	176,767	43,500	25,769	367,832
Cost of goods sold					
Sales to external customers	(83,749)	(119,358)	(29,028)	(13,782)	(245,917)
Total costs of goods sold	(83,749)	(119,358)	(29,028)	(13,782)	(245,917)
Gross profit	38,047	57,409	14,472	11,987	121,915
Gross profit margin	31%	32%	33%	47%	33%

18. Operating segments (cont.)

3 months ended 30 June 2023 (unaudited)	EXPORT SALES	WHOLESALE MARKET	RETAIL NETWORKS	RETAIL SALES	Total
Sales revenue					
Sales to external customers	65,815	89,912	20,199	17,040	192,966
Total segment revenue	65,815	89,912	20,199	17,040	192,966
Cost of goods sold					
Sales to external customers	(46,698)	(58,980)	(14,566)	(8,733)	(128,977)
Total costs of goods sold	(46,698)	(58,980)	(14,566)	(8,733)	(128,977)
Gross profit	19,117	30,932	5,633	8,307	63,989
Gross profit margin	29%	34%	28%	49%	33%

3 months ended 30 June 2022 (unaudited)	EXPORT SALES	WHOLESALE MARKET	RETAIL NETWORKS	RETAIL SALES	Total
Sales revenue					
Sales to external customers	58,088	84,618	20,854	15,883	179,443
Total segment revenue	58,088	84,618	20,854	15,883	179,443
Cost of goods sold					
Sales to external customers	(38,470)	(58,333)	(14,287)	(8,840)	(119,930)
Total costs of goods sold	(38,470)	(58,333)	(14,287)	(8,840)	(119,930)
Gross profit	19,618	26,285	6,567	7,043	59,513
Gross profit margin	34%	31%	31%	44%	33%

19. Costs by type and cost of goods for resale sold

	6 month	s ended 30 June	3 mont	ns ended 30 June
	2023	2022	2023	2022
	unaudited	unaudited	unaudited	unaudited
Amortisation and depreciation	7,988	7,538	4,089	3,717
Material and energy consumption	3,951	4,737	1,555	2,294
Third-party services, including:	19,110	20,198	10,458	11,024
costs of transportation	6,950	6,182	3,782	3,366
logistics services (external warehouses)	361	1,877	89	1,187
IT, telecommunications and postal costs	1,596	1,666	820	874
online sales platform access services	3,425	3,226	2,012	1,922
short-term rental and service fees related to leasing contracts	1,694	1,805	877	1,263
legal, audit and consulting costs	1,292	2,011	851	1,189
other third-party services	3,792	3,431	2,027	1,223
Taxes and fees	1,354	919	744	458
Costs of employee benefits, including:	37,647	35,278	19,085	17,367
Salaries	31,099	29,632	15,893	14,618
Social security	5,127	4,869	2,603	2,428
Employee capital plans	86	72	41	31
Other	1,336	705	549	290
Other costs by type	7,752	4,616	4,006	2,641
Value of goods for resale and materials sold	247,093	245,917	128,977	119,930
Total costs by type and value of goods for resale sold	324,895	319,203	168,914	157,431
Selling costs, including:	56,666	55,039	28,194	27,941
amortisation and depreciation	5,669	5,434	2,837	2,352
costs of employee benefits	25,604	24,336	12,886	11,903
Administrative expenses, including:	21,136	18,247	11,743	9,560
amortisation and depreciation	2,319	2,104	1,252	1,365
costs of employee benefits	12,043	10,942	6,199	5,464
Value of goods for resale sold	247,093	245,917	128,977	119,930
Total	324,895	319,203	168,914	157,431

20. Income tax

	6 months ended 30 June		3 months ended 30 June	
	2023	2022	2023	2022
	unaudited	unaudited	unaudited	unaudited
Profit before tax	41,904	48,376	24,579	21,883
Tax rate applicable in the period	19%	19%	19%	19%
Tax calculated at the applicable tax rate	7,962	9,191	4,670	4,157
Tax effect of the following items:				
- permanent tax differences – costs	406	107	159	(41)
- temporary differences for which assets were not created	9	1	(274)	(59)
- tax relating to previous years	-	(10)	-	(10)
Difference in tax rates between countries (16% rate in Romania, 25% in China)	74	718	158	415
Income tax reported in the profit and loss account	8,451	10,007	4,713	4,462
current portion	9,565	10,175	4,253	3,813
deferred portion	(1,114)	(168)	460	648

21. Changes in estimates

21.1 Inventory write-down

In the first half of 2023, the Group increased the inventory write-down to the level of their net realizable value by PLN 710 thousand, while in the same period of 2022 the write-down on inventories was increased by PLN 1,461 thousand.

21.2 Write-off for expected credit losses on receivables

In the first half of 2023, the Group decreased the write-off due to expected credit losses related to trade receivables by PLN 227 thousand – see note 9 for more details. In the same period of 2022, the write-off was increased by PLN 187 thousand).

21.3 Employee benefits obligations

In the first half of 2023, liabilities due to employee benefits decreased by PLN 3,431 thousand, mainly as a result of settlement of employee salaries liabilities recognized as at 31 December 2022. At the same time, the Group has increased the provision for unused holidays by the amount of PLN 457 thousand (in the same period of 2022 the provision was increased by PLN 500 thousand).

21.4 Provisions

In the first half of 2023, the Group decreased the warranty provision by PLN 69 thousand (in the same period of 2022 the provision was increased by PLN 120 thousand.)

21.5 Deferred tax

Deferred tax asset has increased in the first half of 2023 by PLN 77 thousand, mainly as a result of temporary differences from provisions created. Deferred tax provision was decreased by PLN 109 thousand. In the same period of 2022, assets were increased by PLN1,089 thousand, and the provision was increased by PLN 970 thousand.

In the opinion of the Management Board of the Parent Company, there is no risk that the deferred tax asset could not be realized.

22. Fair value

Book value of financial assets and liabilities approximates their fair value. In the first half of 2023 and 2022, there were no changes in the business conditions and economic situation that would affect the fair value of financial assets and liabilities.

23. Financial guarantees granted and received

As at 30 June 2023, the Group's companies were parties to the following guarantee agreements in connection with their operations, granted by the following entities:

No	Counterparty	Type of guarantee	Subject matter and value	Date of expiry
1	Bank Handlowy w Warszawie S.A.	Guarantee of payment for the lease of warehouses in Nadarzyn	Bank guarantee in the amount of EUR 482,640.52	28 February 2024
2	Sopockie Towarzystwo Ubezpieczeń ERGO Hestia S.A.	Contract on granting a customs debt guarantee	The security for repayment of custom debts, taxes and other fees associated with goods released into free circulation based on customs declaration, in the amount of PLN 270,000	31 December 2023
3	BRD Groupe Societe Generale	Guarantee of payment for warehouse rental in Bucharest	Bank guarantee in the amount of EUR 246,355	29 July 2027

On 12 June 2019, TOYA S.A. granted a guarantee of payment of liabilities arising from warehouse and office rental agreement by Toya Romania S.A. to the landlord up to the amount of EUR 115 thousand. The lease agreement was concluded on 8 February 2019 and covers a period of 10 years, with the option of changing this period. The warranty expires 3 months after the date of termination of the lease.

24. Contingent assets and liabilities

As at 30 June 2023, the Group had no significant contingent liabilities or contingent assets.

25. Transactions with related entities

In the first half of 2023 and 2022, the Group effected transactions with the following related parties:

- Toya Development Sp. z o.o. S.K. in liquidation entity related through key management personnel,
- Toyota Katowice Sp. z o.o. entity related through key management personnel,
- Grzegorz Pinkosz President of the Management Board key management personnel,
- Maciej Lubnauer Vice-President of the Management Board key management personnel,
- Robert Borys Vice-President of the Management Board key management personnel (from 27 January 2022),
- Piotr Mondalski President of the Supervisory Board key management personnel,
- Jan Szmidt Vice-President of the Supervisory Board key management personnel,
- Dariusz Górka Member of the Supervisory Board key management personnel,
- Grzegorz Maciąg Member of the Supervisory Board key management personnel,
- Michał Kobus Member of the Supervisory Board key management personnel,
- Wojciech Bartłomiej Papierak Member of the Supervisory Board key management personnel,
- Beata Szmidt Member of the Supervisory Board key management personnel.

	Trade and other receivables	Revenue from sales of goods	Purchase of goods and services
	30.06.2023	1.01.20	23 - 30.06.2023
Entities related through key management personnel	1	4	3 -
Total	1	4	3 -
	31.12.2022	1.01.20	22 - 30.06.2022
Entities related through key management personnel	1	6	5 -
Total	1	6	5 -

Related party transactions are entered into on arm's length terms in the course of the Group's day-to-day operations.

The remuneration and benefits paid or payable to the Company's key management personnel are as follows:

	6 months ended 30 Jun	
	2023	2022
Remunerations and benefits under employment contracts and appointment contracts - Management Board	2,707	2,589
Social insurance (ZUS) costs borne by the Company - Management Board	6	39
Remunerations for positions held - Supervisory Board	308	306
Social insurance (ZUS) costs borne by the Company - Supervisory Board	52	53
Employee Capital Plans (PPK) financed by the Company	3	3

26. Material events subsequent to the end of reporting period

No significant events occurred after 30 June 2023.

Management Board of Toya S.A.

Date	Name and surname	Position	Signature
24 August 2023	Grzegorz Pinkosz	President of the Management Board	
24 August 2023	Maciej Lubnauer	Vice-President of the Management Board	
24 August 2023	Robert Borys	Vice-President of the Management Board	

Person responsible for bookkeeping:

Date	Name and surname	Position	Signature
24 August 2023	Iwona Banik	Chief Accountant	